OMB NO. 1124-0002; Expires February 28, 2014

U.S. Department of Justice

Washington, DC 20530

Supplemental Statement

Pursuant to the Foreign Agents Registration Act of 1938, as amended

For Six Month Period Ending July 31, 2013 (Insert date) I - REGISTRANT 1. (a) Name of Registrant (b) Registration No. Bavarian U.S. Offices for Economic Development, LLC (c) Business Address(es) of Registrant 75 Broad Street, 21st Floor, New York, NY 10004 2. Has there been a change in the information previously furnished in connection with the following? (a) If an individual: (1) Residence address(es) Yes 🗌 No 🗆 (2) Citizenship No □ Yes 🗌 (3) Occupation Yes 🗌 No 🗆 (b) If an organization: (1) Name Yes [No 🗵 (2) Ownership or control Yes 🗌 No 🗵 (3) Branch offices Yes 🔲 No 🗵 (c) Explain fully all changes, if any, indicated in Items (a) and (b) above. IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a). 3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. No D Not applicable If yes, have you filed an amendment to the Exhibit C? Yes 🗌 No 🗆 If no, please attach the required amendment.

The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

(PAGE 2)

Yes □	No ⊠	•		
If yes, furnish the follow	ving information:			
Name		Position	Date Con	nection Ended
•				•
			•	
		•		
Have any persons become	ne partners, officers, directors or sim	ilar officials during this 6 mon	th reporting period	?
Yes □	No ⊠			• *
If yes, furnish the follow				
Name	Residence Address	Citizenship	Position	Date Assumed
:			4.	
• • •		•		
			•	• • • • • • • • • • • • • • • • • • • •
	n Item 4(b) rendered services directl	y in furtherance of the interests	s of any foreign pri	ncipal?
Yes □	No ⊠		•	
If yes, identify each suc	h person and describe the service re	ndered.		•
·				
		•		
		,		
secretarial, or in a related	d or similar capacity? Yes 🗌	No ⊠		
Name	•		Position	Date Assumed
Name	Residence Address	Citizenship	Position	Date Assumed
Name	•		Position	Date Assumed
Name	•		Position	Date Assumed
Name	•		Position	Date Assumed
Name	•		Position	Date Assumed
) Have any employees or	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information:	Citizenship orm registration statement, terr period? Yes □		
Have any employees or connection with the regi	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information:	Citizenship orm registration statement, terr	ninated their emplo No ⊠	
Have any employees or connection with the regi If yes, furnish the follow	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information:	Citizenship orm registration statement, terr period? Yes □	ninated their emplo No ⊠	oyment or
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Have any employees or connection with the regi	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information:	Citizenship orm registration statement, terr period? Yes □	ninated their emplo No ⊠	oyment or
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Have any employees or connection with the region of the follow Name Have any employees or principal during this 6 m	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information: Po individuals, who have filed a short f conth reporting period? Yes	Citizenship orm registration statement, terr period? Yes sition or Connection orm registration statement, terr	ninated their emplo No ⊠ Da ninated their conne	oyment or te Terminated
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Have any employees or connection with the region of the follow Name Have any employees or principal during this 6 m	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information: Po individuals, who have filed a short filed in the reporting period? Yes	Citizenship orm registration statement, terr period? Yes sition or Connection orm registration statement, terr No	ninated their emplo No ⊠ Da ninated their conne	oyment or te Terminated ection with any forci
Have any employees or connection with the region of the follow Name Have any employees or principal during this 6 m	Residence Address individuals, who have filed a short f strant during this 6 month reporting ving information: Po individuals, who have filed a short filed in the reporting period? Yes	Citizenship orm registration statement, terr period? Yes sition or Connection orm registration statement, terr No	ninated their emplo No ⊠ Da ninated their conne	oyment or te Terminated ection with any forci

THE PARTY OF	_	II - FOREIGN PRINCIPA
		** * *********************************

	ing information:		iod? Yes 🗆	
Foreign Principal			Date of Termination	
				•
	•			
			•	•
		·		
		•		
Have you acquired any no If yes, furnish the followi		I(s) ² during this 6 month reporting period?	Yes 🗆	No 🗵
Name and Address of Fo	reign Principal(s)		Date Acquired	
1. P				
	•			•
				•
				•
		•		
	d in Items 7 and 8, i	if any, list foreign principal(s) ² whom you o	continued to represent o	during the 6 m
reporting period.				during the 6 m
reporting period. Bayerisches Staatsminist	terium fuer Wirtsch	if any, list foreign principal(s) ² whom you of aft, Infrastruktur, Verkehr und Technologi astructure, Transport and Technology)		during the 6 m
reporting period. Bayerisches Staatsminist	terium fuer Wirtsch	aft, Infrastruktur, Verkehr und Technologi		during the 6 m
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reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec	rerium fuer Wirtsch onomic Affairs, Infra	aft, Infrastruktur, Verkehr und Technologi astructure, Transport and Technology)	e	during the 6 m
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec	rerium fuer Wirtsch onomic Affairs, Infra	aft, Infrastruktur, Verkehr und Technologi	e	during the 6 m
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec	terium fuer Wirtsch onomic Affairs, Infra its for the newly acc	aft, Infrastruktur, Verkehr und Technologi astructure, Transport and Technology) quired foreign principal(s), if any, listed in	e	during the 6 m
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec (a) Have you filed exhib Exhibit A3	terium fuer Wirtsch onomic Affairs, Infra its for the newly acc Yes Yes Yes	aft, Infrastruktur, Verkehr und Technologi astructure, Transport and Technology) quired foreign principal(s), if any, listed in No \(\Boxed{Not applicable}	e	during the 6 m
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec (a) Have you filed exhib Exhibit A ³ Exhibit B ⁴ If no, please attach the	its for the newly acc Yes Yes ne required exhibit.	aft, Infrastruktur, Verkehr und Technologi astructure, Transport and Technology) quired foreign principal(s), if any, listed in No Not applicable No Not applicable	Item 8?	mandalah kanang ¹⁸ 70 Padahan
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec (a) Have you filed exhib Exhibit A ³ Exhibit B ⁴ If no, please attach the	its for the newly accepted by the second sec	aft, Infrastruktur, Verkehr und Technologicastructure, Transport and Technology) quired foreign principal(s), if any, listed in No Not applicable No Not applicable	Item 8?	mandalah kanang ¹⁸ 70 Padahan
reporting period. Bayerisches Staatsminist (Bavarian Ministry for Ec (a) Have you filed exhib Exhibit A ³ Exhibit B ⁴ If no, please attach th	its for the newly accepted by the second sec	aft, Infrastruktur, Verkehr und Technologiastructure, Transport and Technology) quired foreign principal(s), if any, listed in No Not applicable No Not applicable ibits A and B previously filed for any foreig	Item 8?	

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)
 The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157) sets forth the information required to be disclosed concerning each foreign principal.
 The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155) sets fourth the information concerning the agreement or understanding between the registrant and the foreign principal.

foreign principal

III - ACTIVITIES

	During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes No
	If yes, identify each foreign principal and describe in full detail your activities and services:
	Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology
	New York office: See attached Addendum i (Description of Responsibilities) and Addendum ii (Website-About Us+Mission)
	San Francisco office: location marketing location services and information provided to U.S. companies
12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity ⁵ as defined below Yes No \(\sigma\)
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
	Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology
	New York office: See attached Addendum i (Description of Responsibilities) and
	San Francisco office: None
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes \(\subseteq \) No \(\subseteq \)
	If yes, describe fully.
	San Francisco office: location marketing
	New York office: none

^{5.} The term "political activity" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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IV - FINANCIAL INFORMATION

4. (a)	statement, or from ar	ES reporting period, have you ny other source, for or in the pensation or otherwise?				
	If no, explain why.					
				•		
	If you got fouth holow	v in the required detail and	l congrately for	each foreign princip	iál an account.	of such monies ⁶
		* * * * * * * * * * * * * * * * * * * *	separately for		di an account	Amount
	Date 03/15/213	From Whom Bavarian Ministry*	Subsidy fo	Purpose or SF office (2, Quart	er 2013)	\$137,953.08
\	03/15/2013	Bavarian Ministry*	Subsidy fo	or NY office (2, Quar	ter 2013)	\$187,969.93
	06/17/2013	Bavarian Ministry*	Subsidy fo	or SF office (3. Quart	er 2013)	\$141,983.99
	06/17/2013	Bavarian Ministry*	Subsidy fo	or NY office (3. Quart	ter 2013)	\$193,462.31
•	•					\$661,369.31
	* Bavarian Ministry	y for Economic Affairs, l	nfrastructure,	Transport and Tec	hnology	Total
(b)	During this 6 month	PRAISING CAMPAIGN reporting period, have you ned in Items 7, 8, or 9 of the	-	nrt of a fundraising c Yes □	ampaign¹, any No ⊠	money on behalf of any
	If yes, have you filed	an Exhibit D to your regi	stration?	Yes 🗆	No.□	
	If yes, indicate the da	ate the Exhibit D was filed	. Date		*******	
(c)		GS OF VALUE reporting period, have you or 9 of this statement, or find No □				
	If yes, furnish the fol	lowing information:	٠	•		
	Foreign Principal Bavarian Ministry of Affairs, Infrastructure and Technology (Invest in Bavaria)	Economic	eceived	Thing of Val	ue	Purpose
	San Francisco office:			rochures rade show gifts		promotion promotion
	New York office: nor	ne .	•			
	•				•	

^{6, 7.} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising

⁸ An Exhibit D; for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

			•		10 10 10 10 10 10 10 10 10 10 10 10 10 1	••		(PAGE 6)
5. (a)	DISBURSEMEN During this 6 mos (1) disbursed or 9 of this stat	nth reporting pe	ies in connec	ou tion with ac	tivity on behalf	of any foreign p	rincipal named	in Items 7, 8, or
		nonies to any s			Yes □	No 🗵	ř	
	If no, explain in f Not applicable	ull detail why t	here were no	disburseme	nts made on bel	nalf of any foreig	gn principal.	·
	If yes, set forth be monies transmitte	elow in the requ ed, if any, to eac	ired detail a ch foreign pr	nd separatel	y for each foreig	gn principal an a	ccount of such	monies, including
	Date		To Whom			Purpose		Amount
	Not applicable		٠		•		•	
	•						•	
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Total

		any foreign principal n > ⊠	named in Items 7, 8, or 9 of thi	s statement?
If yes, furnish	the following informati	on:		
Date	Recipient	Foreign Principa	al Thing of Value	Purpose
Not applicable	· ·	· ·		
		, .		
	•	•		
				•
		•		
	•			
During this 6 m other person, m	nade any contributions of the contributions of the contribution with any prima	have you from your ow of money or other things	n funds and on your own behas s of value ¹¹ in connection with s, or caucus held to select cand	an election to any political
If you firmich t	he following information	on:		
11 7 60, 141111311 1				
Date	Amount or Thi	no of Value p	olitical Organization or Candi	date Location of Event

^{10, 11} Things of value include but are not limited to giffs, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

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据"特殊"	V - INFORMATIONAL MATERIALS

16. (a) During this 6 month reporting per Yes ⊠ No □	- ,	disseminate or cause t	o be disseminated	any informational materials?
If Yes, go to Item 17.	,	•	•	• .
(b) If you answered No to Item 16(a),	do vou disseminate a	ny material in connect	tion with your regi	stration?
Yes □ No □				
If Yes, please forward the materials d		e six month period to	the Registration U	nit for review.
17. Identify each such foreign principal.				
Bayerisches Staatsministerium fuer V (Bavarian Ministry for Economic Affa				•
		•		
18. During this 6 month reporting period,	· · · · · · · · · · · · · · · · · · ·	· •	•	•
finance your activities in preparing or	. = '	*	Yes ⊠	No □
If yes, identify each such foreign prin	cipal, specify amount	, and indicate for what	period of time.	
Please see Addendum iii				
		•	•	
				•
		•		
19. During this 6 month reporting period, materials include the use of any of the		preparing, disseminat	ing or causing the	dissemination of information
	7	☐ Motion picture film	is 🗵 L	etters or telegrams
		☑ Pamphlets or other	publications 🛮 L	ectures or speeches
Other (specify)		***************************************		
Electronic Communications				
⊠ Email		•	*	f e.
☑ Website URL(s): www.bavaria.org; w				
☐ Social media websites URL(s):				
Other (specify) Linkedin, Facebook,	Twitter		-	
20. During this 6 month reporting period, the following groups:	did you disseminate	or cause to be dissemin	nated informationa	I materials among any of
Dublic officials	☐ Newspa	pers	☐ Libr	aries .
☐ Legislators	⊠ Editors		⊠ Edu	cational institutions
⊠ Government agencies	⊠ Civic gro	oups or associations	□ Nati	onality groups
Other (specify)			•	
		•		
21. What language was used in the inform				. '
⊠ English	☐ Other	(specify)		
22. Did you file with the Registration Unidisseminated or caused to be dissemin				rmational materials No 🗵
23. Did you label each item of such inform Yes ⊠ No □	mational materials wi	th the statement require	ed by Section 4(b)	of the Act?

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

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VI.	FXE	CI	ITI	n	N

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)	(Print or type name under each signature or provide electronic signature 13)
	Millang
	Dr. Michael Blank

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Addendum i) Page 1
Registrant: Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology-U.S. Office for Economic Dev.

Description of Responsibilities of the Bavarian Representation in the U.S.A.

- Active participation in preparing Bavarian marketing strategies for the U.S.A. Particularly in light of representative's experience in and knowledge of the market new ideas and initiatives for the marketing strategies are expected.
- Establishing contacts with U.S. Companies for direct investments, joint ventures, cooperation agreements, etc. (lead generation).
- Cultivating contacts with multipliers in the business community (banks, accountants, management consultants, associations, Chambers of Commerce, industrial planning organizations etc.) and utilizing these contacts for lead generation.
- Creation and execution of direct mail campaigns and sending out information materials about location Bavaria to target groups.
- Compiling of specific information about certain companies within the target group, such as company size, position in the market, international business activities etc.
- Organizing and executing seminars and informational events in the United States about location Bavaria.
- Organizing business trips for members of the Ministry for Economic Affairs to the U.S. including personal support, and possibly accompanying the visitor(s).
- Providing diverse services for the Ministry for Economic Affairs such as storage and shipment of information materials, handling inquiries by mail, telephone or facsimile etc. (office service).
- Ongoing reporting (in writing every two months) on current developments within the U.S. market, especially international expansion activities of U.S. companies in Europe.
- Keep current on and occasional feedback on other countries, including European regions and North America market activities (observe competition).

About > Invest in Received Paragraph NSID/Frasko Erregistration Unit 08/28/2013 6:40:06 PM http://www.bavaria.org/about.php Addendum ii



Bayarian U.S. Offices for Economic Development, LLC Bayarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

550 Lexington Avenue, 17th Floor New York, NY 10022 USA • 1-800-595-2990 or 212-317-0588 • Fax: 212-317-0590 • invest@bavaria.org



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Invest-in-Bavaria is the investment and location marketing organization of the Bavarian State Ministry for Economic Affairs, Infrastructure, Transport and Technology. It is part of the Department of International Trade and Investment and is under the leadership of the Bavarian State Minister Mr. Martin Zeil.

The Bavarian U.S. Offices for Economic Development, LLC is the representative organization for Invest in Bavaria in the United States. The organization's New York office is headed by Executive Director Wolfgang Hübschle and the San Francisco office is headed by Executive Director Lucie Merkle. These are two of the 23 representative offices of Investin-Bavaria's global network.



Invest in Bavaria's New York Office

Assistance for U.S. Investors Services

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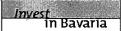
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Bayarian U.S. Offices for Economic Development, LLC Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

560 Lexington Avenue, 17th Floor New York, NY 10022 USA 1 500-595-2990 or 212-317-0588 • Fax: 212-317-0590 • invest@baveria.org



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The mission of the Bavarian U.S. Offices for Economic Development, LLC is to assist American companies in finding the most advantageous solution for their business expansions and acquisitions in Europe.

We seek to attract productive foreign direct investment into Germany's southern state of Bavaria to support economic growth and development in Bavaria's key industry clusters. We achieve this by promoting Bavaria's strategic and competitive advantages to U.S. investors and business leaders and by providing them with cost-free and confidential professional services to assist in their investment process.

Familiar with the intricacies of the corporate cultures of both German and American companies, our New York based team with the direct support of the Invest-In-Bavaria team at our Headquarters in Munich, seeks to streamline the fact-finding and the efficiency phases of the investment process. Over the past decade, since the founding of the office in 1996, the team's track record has been substantial, having helped a wide range of U.S. businesses successfully achieve their desired overseas objectives in

We invite you to join the over 850 U.S. companies that have successfully established subsidiaries in Bavaria. We look forward to helping you achieve your expansion objectives and offer you our services.



Invest-In-Bavaria's Munich Office Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology 28 Prinzregenten Street, Munich Germany

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3:19 PM 08/08/13

Bavarian US Offices for Economic Development, LLC-New York

Accrual Basis

Profit & Loss

district control of the second	
Bavarian US Office for Economic Development, LLC - New	York Office
Expenses February 1st - July 31st 2013	
511 · Salaries	
5101 · Gross Salaries	120,492.00
5102 · Social Security - US Fica	9,609.91
5103 · Federal Unemployment Insurance	106.66
5104 · NYS Unemployment Ins.	345.15
5106 · NY State Disability	-57.20
5108 · MCTM	484.49
5109 · Health Insurance	8,646.00
5110 · US Pension Group	2,715.65
5111 · LTD & Life, Dental & Vision Ins	922.30
Total 511 · Salaries	143,264.96
5120 · Prof. fees NY	31,576.23
513 · Office Space	
5130 · Office Space Rent NY	35,778.40
Total 513 · Office Space	35,778.40
5150 · Office Expense	562.49
516 · Telecommunication	
5160 · Phone charges NY	4,494.51
5162 · Internet Exp. NY	2,668.04
Total 516 · Telecommunication	7,162.55
517 · Travel & Entertainment	
5170 · Travel Exp NY	5,129.28
5171 · Entertainment Exp NY	2,766.93
Total 517 · Travel & Entertainment	7,896.21
518 · Automobile Expense	
5180 · Automobile Lease NY	3,849.60
Total 518 · Automobile Expense	3,849.60
5190 · Library & Database NY	4,547.96
520 · Events & Membership Expense	
5200 · Events, Luncheon, Seminars NY	6,150.40
Total 520 · Events & Membership Expense	6,150.40
5210 · Postage NY	444.57
5221 · Advertising Expense NY	570.55
5225 · Misc. Expense NY	2,740.95
5235 · IT & other elect. purchase NY	238.06
5241 Marketing Exp NY	33,697.67
5250 ⋅ Bank Charges NY	205.26
5260 · Communication Exp NY	750.00
Total Expense	279,435.86

3:09 PM 08/08/13 Accrual Basis

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Bavarian US Offices for Economic Development, LLC

Profit & Loss

1 TOTA & 2003

	-1111
Bavarian US Office for Economic Development, LLC - Expenses February 1st - July 31st 20	
511 · Salaries	
5101 · Gross Salaries	123,108.52
5102 · Social Security - US Fica	8,948.57
5103 Federal Unemployment Insurance	128.70
5105 · CAS Unemployment Insurance	1,360.91
5107 · CA State Disability	. 0.00
5109 · Health Insurance	-1,123.60
5111 · LTD & Life, Dental & Vision Ins	549.50
Total 511 · Salaries	132,972.60
512 Professional Fees	
5121 · Prof Fees SF	15,372.26
Total 512 · Professional Fees	. 15,372.26
513 · Office Space	
5131 · Office Space Rent SF	27,006.00
5133 Office Space R&M SF	-1,135.00
5136 · Storage Space SF	381.60
Total 513 · Office Space	26,252.60
5151 · Office Expense SF	3,270.50
516 · Telecommunications	
5161 · Phone charges SF	4,397.82
5163 · Internet Exp SF	825.11
Total 516 · Telecommunications	5,222.93
517 · Travel & Entertainment	
5172 · Travel Expense SF	39,103.21
5173 · Entertainment Expense SF	390.93
Total 517 · Travel & Entertainment	39,494.14
518 · Automobile Expense	
5181 Automobile Lease SF	4,782.88
Total 518 · Automobile Expense	4,782.88
5191 · Library & Database SF	694.40
520 · Events, Membership Dues	301.10
5201 · Events, Luncheons, Seminars SF	24,344.69
5203 Membership Dues SF	2,125.00
Total 520 · Events, Membership Dues	26,469.69
•	1,258.71
5211 · Postage SF 5222 · Advertising Expense SF	5,533.38
5222 · Advertising Expense SF 5226 · Misc. Expense SF	5,533.36 35,527.72
5236 · IT & other elect. purchase SF	314.09
5236 · 11 & other elect. purchase SF 5241 · Marketing Exp SF	1,647.50
5251 · Bank Charges SF	183.94
otal Expense	298,997.34

Letters + E-mails	s sent o	ut		
Event	Le	Letters		Emails
	Nr.	Date sent	Nr.	Date sent
January January				
Information Industry Summit 2013			11	1/10 - 1/11
Enterprise Connect			- 8	1/16
February				
			Appropriate	
March	Para de la		No. of Contrast	
NAB		3.53-6	21	3/4
CTIA Wireless			19	3/5
Bavaria Newsletter 3/2013			381	[#] 1. ■3/18
BIO Convention 2013			21	3/21
April				
Digital Ambassador Media Release			236	4/2
Digital Ambassador Initiative Invitation			236	4/9
May				
June - L	1	1		
July		T		40.5
Digital Leaders Event Invitation			42	07/12
Oktoberinvestfest Email Invitation			1009	07/03 - 07/30

NSD/FARA Registration Unit, 08/28/2013/6:40:06 PM

Sarah Mangold

From:

Denise Schweigerer

Sent:

Thursday, January 10, 2013 2:59 PM

To: Subject: 'mccahill@datamyne.com' Expansion assistance to Bayaria

Bavaria - A European Silicon Valley

Dear Mr. McCahill:

Our attention was drawn to you because we saw that you will be attending the information Industry Summit in New York at the end of the month. Since Datamyne Inc. is so successful, we think that you might be looking to expand in the near future. We would therefore like to introduce you to the state of Bavaria, with capital city Munich, the center of German technological innovation. A broad base of global companies offers extraordinary opportunity for companies like Datamyne Inc. Bavaria has:

- 20% of Germany's software companies
- 25,000 information & communication companies
- IT incubators to foster new companies
- Incentives to promote technology innovation
- A highly qualified workforce
 - 380,000 employees working in ITC
 - 4000 new computer scientists per year from Bavaria's renown universities/colleges

Munich and other Bavarian cities are home to global companies from around the world: Siemens, BMW, Linde, General Electric, Pfizer, Iron Mountain, Google, Allianz, Wacker, Adidas, EADS, Olympus, Tata.

We welcome you to be a part of the success in Bavarial

As the representative office of the German State of Bavaria's Ministry for Economic Affairs, we provide free of charge and confidential assistance to American companies considering expanding to Europe. Our services are designed to quickly connect you to the people and information you need in order to establish and develop your presence in Bavaria/Germany/Europe. Contact us for:

- Site selection assistance and on location visits
- Information about financing, incentives, staffing, costs, taxes, regulations
- Details on how to set up a business in Bavaria, Germany
- Provide contact to industry associations, business partners and networks
- Provide assistance with sources of staffing

We would be pleased to assist you in achieving your business expansion objectives in Bavaria, Germany and invite you to view www.bavaria.org for additional information. We will contact you in the next few days to follow-up. Thank you for your consideration and we look forward to talking with you.

With best regards,

Wolfgang Huebschle **Executive Director**

Jan Danisman Director



Bavarian U.S. Offices for **Economic Development,** LLC

560 Lexington Avenue 17th Floor New York, NY 10022 (212) 317-0588

idanisman@bavaria.org www.bavaria.org



Received by NSD/FARA Registration Unit 08/28/2013 6:40:06 PM

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Denise Schweigerer

-

0179-7

From:

Denise Schweigerer

Sent: To: Wednesday, January 16, 2013 3:07 PM 'anthony.uliano@amctechnology.com'

Subject:

Enterprise Connect 2013: Expansion assistance to Bavaria

Categories:

[CRM] Regarding: Anthony Uliano

Bavaria – A European Silicon Valley

Dear Mr. Uliano

Our attention was drawn to you because we saw that you will be attending the Enterprise Connect Trade Show in March 2013. Since AMC Technology is so successful, we think that you might be looking to expand in the near future. We would therefore like to introduce you to the state of Bavaria, with capital city Munich, the center of German technological innovation. A broad base of global companies offers extraordinary opportunity for companies like AMC Technology. Bavaria has:

- 20% of Germany's software companies
- 25,000 information & communication companies
- IT incubators to foster new companies
- Incentives to promote technology innovation
- A highly qualified workforce
 - 380,000 employees working in ITC
 - 4000 new computer scientists per year from Bavaria's renown universities/colleges

Munich and other Bavarian cities are home to global companies from around the world: Siemens, BMW, Linde, General Electric, Pfizer, Iron Mountain, Google, Allianz, Wacker, Adidas, EADS, Olympus, Tata etc.

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- Site selection assistance and on location visits
- Information about financing, incentives, staffing, costs, taxes, regulations
- Details on how to set up a business in Bavaria, Germany
- Provide contact to industry associations, business partners and networks
- Provide assistance with sources of staffing

We would be pleased to assist you in achieving your business expansion objectives in Bavaria, Germany and invite you to view www.bavaria.org for additional information. We will contact you in the next few days to follow-up. Thank you for your consideration and we look forward to talking with you.

With best regards,

Wolfgang Huebschle Executive Director Jan Danisman Director



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jdanisman@bavaria.org www.bavaria.org



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Click to unsubscribe.

314 40 21 contacts

Denise Schweigerer

From:

Denise Schweigerer

Sent:

Monday, March 04, 2013 11:40 AM

To: Subject: 'max.hoat@livestream.com' Bavaria - Germany's Top Media Location

NAB - Introducing Germany's Top Media Location

Dear Mr. Hoat:

We noticed *Livestream* is exhibiting at the NAB SHOW 2013 in Las Vegas this year. We will be attending the show and would like to introduce you to the State of Bavaria, Germany's # 1 media and IT location and one of the top media locations in Europe. We offer cost free services to companies looking to establish a business location in Germany.

Bavaria, with major cities Munich and Nuremberg, provides strong market potential for U.S. Media and ITC companies. It is home to over 25% of Germany's top 100 media companies, over 30% of German-licensed TV channels and 23 % of Germany's film production companies.

Below are some examples of how we may help you:

- Providing valuable information to support your analysis and planning
- Assisting with sources for employee staffing
- Identifying the most suitable locations based on your goals and setting up site visits
- Exploring potential opportunities for financing and incentives according to funding criteria and qualifications
- Facilitating initial contacts to relevant public administration departments, business associations and networks

We would be pleased to assist you in achieving your business expansion objectives in Bavaria, Germany and invite you to a personal discussion either by phone or at the NAB SHOW 2013.

Thank you for your consideration and we look forward to talking with you!

With best regards,

Wolfgang Huebschle Executive Director

Jan Danisman Director



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560 Lexington Avenue 17th Floor New York, NY 10022 (212) 317-0588

jdanisman@bavaria.org www.bavaria.org



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Received by NSD/FARA Registration Unit 08/28/2013 6:40:06 PM 3/5 to 19 (out act)

Denise Schweigerer

From:

Denise Schweigerer

Sent: To: Tuesday, March 05, 2013 1:55 PM

To: Subject: 'lee.demitry@iridium.com' Bavaria Europe's Silicon Valley

Categories:

[CRM] Regarding: Lee Demitry

Bavaria – A European Silicon Valley

Dear Mr. Demitry:

We noticed *iridium Everywhere* is exhibiting at the CTIA Wireless 2013 in Las Vegas this year. We would therefore like to introduce you to the State of Bavaria with capital city Munich, the center of German technological innovation. A broad base of global and midsized companies offers extraordinary opportunity for companies like *iridium Everywhere*. Munich and other Bavarian cities are home to global companies from around the world: Siemens, BMW, Linde, General Electric, Pfizer, Iron Mountain, Google, Allianz, Wacker, Adidas, EADS, Olympus, Tata.

Bavaria has:

- 20% of Germany's software companies
- 25,000 information & communication companies
- IT incubators to foster new companies
- Incentives to promote technology innovation
- A highly qualified workforce
 - 380,000 employees working in ITC
 - 4000 new computer scientists per year from Bavaria's renown universities/colleges

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- Site selection assistance and on location visits
- Information about financing, incentives, staffing, costs, taxes, regulations
- Details on how to set up a business in Bavaria, Germany
- Provide contact to industry associations, business partners and networks
- · Provide assistance with sources of staffing
- Facilitate administrative formalities

We look forward to meeting you at the CTIA Wireless 2013 show in May and to assisting you in achieving your business expansion objectives in Bavaria, Germany

Wolfgang Huebschle Executive Director Jan Danisman Director



Bavarian U.S. Offices for Economic Development, LLC

560 Lexington Avenue 17th Floor New York, NY 10022 (212) 317-0588

jdanisman@bavaria.org www.bavaria.org



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Dear Apt. 12,

We invite you to read invest in Bavaria's newsletter "Business Bavaria", issue 03 2013, highlighting investment, business and technology news in the German State of Bavaria.

Like us on Facebook

to receive and share further news and information about opportunities in Bavaria, the Bavarian U.S. Offices for Economic Development, LLC and its current activities.

Very truly yours,

Wolfgang Huebschle Executive Director

Jan Danisman Director

BUSINESS BAVARIA

ISSUE 03 | 2013



BAYARIA'S DIGITAL FUTURE
With an initiative worth billions, Bayaria continues to advance digitization throughout the state. Under the slogan "Digital Bayaria", as much as one billion euros are to be spent on the development of broadband networks

alone. According to Bavarian Minister of Economics, Martin Zeil, fast internet access is the "backbone of digitization". *Read more...*



living and staying in Bavaria. *Read more...*

WHERE TALENT MEETS

Under the heading "Work in Bavaria" the Bavarian Ministry of Economic Affairs has created a comprehensive internet information platform where companies and specialists can find important background information on working,



KONRAD HÄUSLER, MANAGING
DIRECTOR OF REC DEUTSCHLAND GMBH
Every March the digital world meets at
CeBIT in Hanover, the world's largest
high-tech fair. The country in focus for
2013 is Poland. REC Global's head office
for the German-language countries is in
Ismaning, near Munich. The multinational
group was founded in Poland and offers
innovative software services via a
number of local sales offices in Europe
and North America. Read more...



Bavarian U.S. Offices for Economic Development, LLC

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newyork@bavaria.org www.bavaria.org



http://www.bavaria.org

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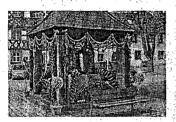


innovative software services via a number of local sales offices in Europe and North America. *Read more...*



IN FOCUS: DIGITISATION
DIGITAL BAVARIA
CONNECTED TO THE FUTURE

The 'Digital Bavaria' program focuses on promoting data and internet security. In addition, companies and the Bavarian Ministry of Economic Affairs have identified network technology, power supply, transport and health as important future markets. *Read more...*



BAVARIA IN YOUR BRIEFCASE; MULTI-COLORED FOUNTAINS: TOWNS IN THE FRANCONIAN SWITZERLAND REGION DECORATE THEIR FOUNTAINS WITH COLORED EGGS

Exactly 100 years ago Engelhardsberg in the Franconian Switzerland region is said to have displayed the first Easter

fountain. The reasons for this custom of decorating fountains remain unclear. Besides Christian influences it could be that the origin dates back to times of water shortages in the Franconian region. Read more...



FAIRS AND EVENTS...

- ...in Munich
- ...in Nuremberg
- ...by and with Invest in Bavaria
 Read more...

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4/2/2013 3:42 PM

Sarah Mangold

From: Sent:

Denise Schweigerer

Thursday, March 21, 2013 4:29 PM lalan.musso@targacept.com

To: Subject:

BIO 2013 - Expansion assistance to Bavaria

Bavaria - Germany's Top Biotech Location

Dear Mr. Musso:

The German State of Bavaria, with capital city Munich, is Germany's leading Biotech and venture capital location. If *Targacept Inc* is considering establishing a presence in continental Europe, we invite you to consider Bavaria a major European Life Sciences hub.

Bavaria is Germany's largest biotech cluster accounting for up to 25% of all of the country's jobs in this sector and 8,000 scientists working at its distinguished universities and institutes. The biotech cluster is comprised of 14 of the 50 world leaders in pharmaceutical sales and global players such as Amgen, Biogen-Idec, GE Global Research, Novartis, Pfizer and many more.

It would be our pleasure to introduce you to Bavaria's strategic advantages during the BIO Convention 2013 in Chicago and to our cost-free support. We can help you with:

- Site selection assistance and location visits
- Information about financing, incentives, staffing, costs, taxes and regulations
- Details on how to set up a business in Bavaria
- Contacts to biotech industry associations, business partners and networks

We would like to invite you to visit us at our booth (# 3624) to learn more about business location Bayaria and the advantages for your company, to find business partners in Bayaria and to meet with participating Bayarian companies. We thank you for your consideration and look forward to meeting you at the BIO Convention 2013!

With best regards,

Wolfgang Huebschle

Jan Danisman

Executive Director

Director



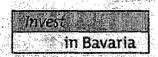
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MEDIA RELEASE



GO TEAM BAVARIA

Invest in Bavaria New York kicks off Digital Ambassador Initiative

FOR IMMEDIATE RELEASE

New York, NY, April 4, 2013 — Invest in Bavaria today launched *Team Bavaria*, a new digital ambassador initiative, which taps into the passion of its fans and helps American companies discover the German State as a premiere global business location.

On Team Bavaria, digital ambassadors cooperate with Invest in Bavaria New York to share the latest rankings, business news and inside knowledge about the German state's economy with their professional and social media networks Facebook, Twitter and Linkedin.

"Bavaria enthusiasts make the best ambassadors to demonstrate why the state is a great place for business," said Wolfgang Huebschle, executive director for Invest in Bavaria's representative office in New York.

"With 70 percent of the nation's CEOs using social media, we believe this initiative will give us a great opportunity to share positive news with key U.S. business executives and illustrate why they should invest in Bavaria."

The high tech business location in Germany is a magnet for company relocation and expansion. It is already home to more than 850 U.S. companies. While thriving small and medium-sized businesses form the backbone of Bavaria's strong economy, 20 percent of the U.S. Fortune 500 companies including Google, Intel and GE join Bavaria's own global players like BMW, Adidas and Siemens.

The digital economy is transforming the global playing field, with the State of Bavaria eagerly fostering digital business start-ups and expansions. "The digital ambassador initiative is a powerful and fun social networking tool through which we aim to get our key messages and investment propositions across to those who could benefit greatly from investing in Bavaria's digital future:"

To help kick off *Team Bayaria* and encourage membership, Invest in Bayaria will host quarterly drawings for its fans. Members can win various prizes including Bayaria watches, t-shirts, pen sets and cufflinks, by choosing to post periodic news from Invest in Bayaria on their social media networks. Anyone interested in joining can sign up at www.bayaria.org/teambayaria.htm.

###

Contact: Jan Danisman | 212.317.0588

About us: Invest in Bavaria is the business promotion agency for the German state of Bavaria. The New York representative office, U.S. Offices for Economic Development, LLC, offers cost-free confidential assistance with setting up a new business or expanding present facilities in Bavaria, Germany. www.bavaria.org

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04/09 to 236 contacts

el-tab

Dear «Salutation»,

We are pleased to invite you to join **Team Bavaria**, the new social media initiative from Invest in Bavaria's representative office in New York.

On Team Bavaria you can help American companies discover Bavaria as a premier global business location and win great prizes including Bavaria watches, pen sets and cufflinks at the same time. You will also receive the Team Bavaria shirt below for signing-up and participating.





As one of our digital ambassadors, you are always welcome to stop by our offices in New York, where we will host you for lunch.

It is easy to win prizes by sharing our latest content: business news, rankings and inside knowledge about Bavaria's economy on Linkedin, Twitter or Facebook. You choose on which social network you want to post the Team Bavaria updates; content will NEVER be shared to your networks without your permission.

If you are interested, please visit our website www.bavaria.org/teambavaria.htm to find out more about **Team Bavaria** and our digital ambassador program.

Thank you for your time and consideration. If you have any questions, feel free to contact us at 212-317-0588 or at idanisman@bavaria.org. We look forward to having you on our team.

Go Team Bavaria!

Best regards,

Wolfgang Huebschle

Jan Danisman

Executive Director

Director

About us: Invest in Bavaria is the business promotion agency for the German state of Bavaria. The New York representative office, U.S. Offices for Economic Development, LLC, offers cost-free confidential assistance with setting up a new business or expanding present facilities in Bavaria, Germany.

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Sarah Mangold

From:

Sarah Mangold

Sent:

Friday, July 12, 2013 11:16 AM

To:

'adnane.charchour@scivantage.com'

Subject:

Your free Delegates Pass to DIGITAL LEADERS Harvard Club New York

Categories:

[CRM] Regarding: (None)

Dear Adnane,

The Bavarian U.S. Offices for Economic Development, LLC in New York supports the Digital Leaders network. On their behalf we would like to extend this invitation to you.

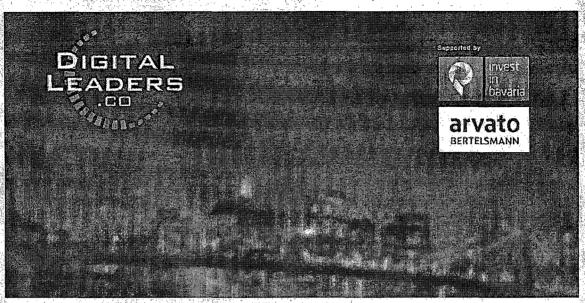
Best regards, Jan Danisman

Director
Bavarian U.S. Offices for Economic Development, LLC
560 Lexington Avenue, Floor 17
New York, NY 10022
Tel: 212.317.0588

email: jdanisman@bavaria.org

web: www.bavaria.org www.investinbavaria.de

Personal Invitation to Digital Leaders at the Harvard Club New York.



We are thrilled to invite you to **DIGITAL LEADERS New York** at the **Harvard Club New York**.

Chaired by Monty Metzger and Invest in Bavaria, DIGITAL LEADERS is a global network of the most influential leaders in the internet, mobile & digital industry.

DIGITAL LEADERS New York is an inviation-only event and serves as a platform for creating crossover conversation, enabling innovation and connecting the unexpected.

This invitation grants you a **FREE SINGLE** and **non transferable** Delegates Pass to DIGITAL LEADERS New York, which will take part July 23, 2013, 6:00 - 8:00 PM, networking with dinner & drinks from 8pm onwards.

To ensure that your seat is not given to someone on the waiting list, please register by **July 14, 2013.**

Register by using the invitation code DLNY13-87xf5f at http://www.DigitalLeaders.co/NY2013



You can expect to meet a selection of the coolest and smartest companies, CEOs, digital directors, digital influencers, founders, techies, startups, investors and visionaries. Together, this outstanding network of people will explore and discuss the hottest issues of today, new business opportunities and concerns we have within our DIGITAL LEADERS network.

To view a confidential list of registered participants please visit

http://www.digitalleaders.co/delegates-dlny13/

Password: DLNY13

We look forward to welcoming you in New York City for exciting conversations and connecting the unexpected!

Best regards,

Monty C. M. Metzger

Founder & Chairman of DIGITAL LEADERS



Digital Leaders



@montymetzger



@_digitalleaders



DigitalLeaders.co

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07/03 - 07/30 to 1009 coutach

Sarah Mangold

Subject:

Invitation Investors Conference New York - Oktober INVEST fest

From: Sarah Mangold

Sent: Tuesday, July 30, 2013 12:57 PM

To: 'jnewman@numerex.xom'

Subject: Invitation Investors Conference New York - OktoberINVESTFest

Dear Jeff

I hope this note finds you well and you are enjoying the summer. I would like to personally invite you to an upcoming event we are having on October 1st in New York. It is our 2nd Annual Investors Conference – the Oktober INVEST fest! It is cost free for you and other qualifying companies you may know.

Also, I would be happy to know how things are going in terms of European expansion. Is there anything we can do to assist you? We look forward to seeing you at the OktoberINVESTfest or catching up soon

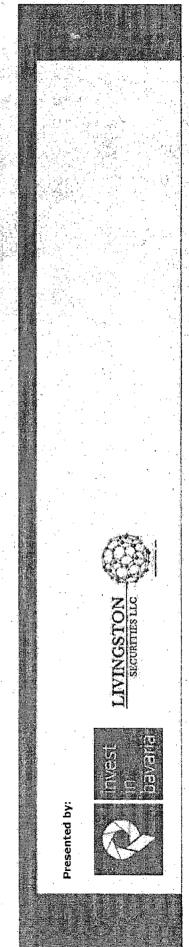
Best regards

Jan Jan Jan Danisman | Director Bavarian U.S. Offices for Economic Development, LLC

560 Lexington Avenue, Floor 17 New York, NY 10022

Tel: 212.317.0588

email: jdanisman@bavaria.org web: www.bavaria.de



Received by NSD/FARA Registration Unit 08/28/2013 6:40:06 PM

O k to be to

International Investors and Partnering Forum

Mark your calendars!

pleased to announce the second annual international investors and partnering forum The Oktober INVEST fest is happening in New York City on October 1, 2013! We are hosted by Invest in Bavaria in cooperation with Livingston Securities.

October 1, 2013 New York City

Digital Sandbox

55 Broad Street

Register Now

www.oktoberinvestfest.com For more information go to

Bayarian U.S. Offices For Economic New York, NY 10022 USA 560 Lexington Avenue e: events@bavaria.org Development, LLC www.bavaria.org t: 212-317-0588

Why attend?

Get access to investors and banks that can help you scale up your business

Investors interested in meeting U.S. and German growth companies

Companies considering European expansion Expanding companies seeking investment

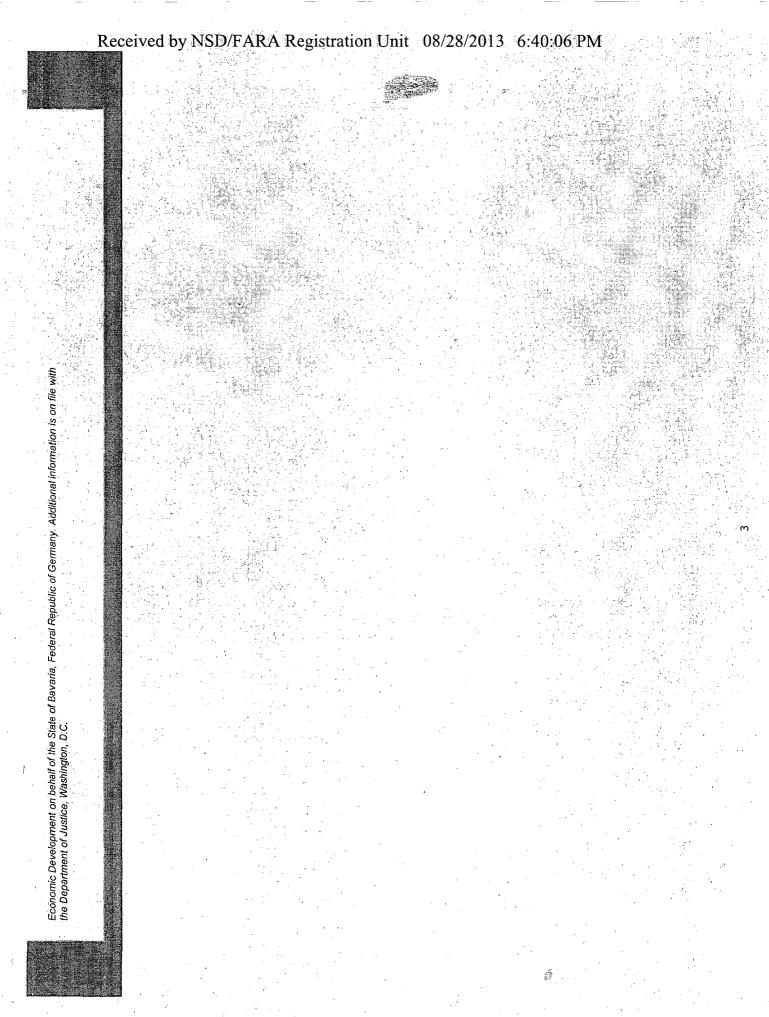
- Connect with industry leaders from USA and Germany to discover new
- Meet German and U.S. State representatives for assistance with global business opportunities in new markets
- Luncheon" when finance thought leaders kick off lively discussions and debates Share ideas and solve issues interactively during the "Unconference expansion
- Apply to pitch your expanding company to investors

based on attendee driven topics

Click Here to Register for this Event

This material is circulated by the Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology Office for

Who should attend?



Mailings and electronics from the Bavarian U.S. Office for Economic Development, LLC West Coast

February 1st, 2013 - July 31st, 2013

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1.	02/08/2013	Newsletter Mailing January/February 2013 (email)			
2.	02/19/2013	Invitation: 'Forum Life Science 2013' in Munich, Germany (email)			
3.	02/26/2013	Invitation: 'Digital Bavaria I Innovation in Motion' in London (email)			
4.	03/14/2013	Save the date: Panel Discussion & Luncheon (email)			
5.	03/18/2013	Invitation: Panel Discussion & Luncheon (email)			
6.	03/18/2013	Bavarian Happy Hour @ RocketSpace (email)			
7.	03/20/2013	Reminder: Panel Discussion & Luncheon (email)			
8.	03/21/2013	Bavarian Happy Hour @ RocketSpace (email)			
9.	03/25/2013	Bavarian Happy Hour @ RocketSpace (email)			
10.	03/26/2013	Newsletter Mailing March 2013 (email)			
11.	03/27/2013	Bavarian Happy Hour @ RocketSpace (email)			
12.	04/01/2013	2013 NAB Show (email)			
13.	04/15/2013	InnoTech Dallas 2013 (email)			
14.	04/19/2013	Newsletter Mailing April 2013 (email)			
15.	04/22/2013	InnoTech San Antonio 2013 (email)			
16.	05/06/2013	InnoTech Portland 2013 (email)			
17.	05/13/2013	Newsletter Mailing May 2013 (email)			
18.	05/29/2013	Save the date: Business Opportunities in Bavaria - Houston (email)			
19.	05/29/2013	Save the date: Business Opportunities in Bavaria - San Antonio (email)			
20.	06/03/2013	TiEcon 2013 Santa Clara convention (email)			
21.	06/07/2013	Invitation: Business Opportunities in Bavaria - Houston (email)			
22.	06/07/2013	Invitation: Business Opportunities in Bavaria - San Antonio (email)			
23.	06/10/2013	The Startup Conference 2013 (email)			
24.	06/13/2013	Reminder: Business Opportunities in Bavaria - Houston (email)			
25.	06/13/2013	Reminder: Business Opportunities in Bavaria - San Antonio (email)			
26.	06/21/2013	Newsletter Mailing June 2013 (email)			
27.	. :	Your Service Package for 70.550 km² of Investment Opportunities			
		(brochure)			
28.		70.550 km² of Opportunities (brochure)			
29.		Munich_Because (brochure)			
30.		10 Reasons for Bavaria (brochure)			
31.		Healthcare in Bavaria (brochure)			
32.		IT is our World (brochure)			
33.	i	Media Guide Bavaria (brochure)			
34.		Bioregio Regensburg (brochure)			
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Florian Hubauer

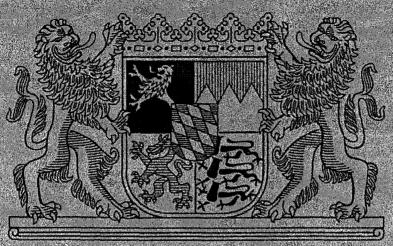
Page 1

8/9/2013

35. Europe's regulatory process for medical devices (brochure)		
36.		Arguide for Investors (brochure)
37.	:	Map of Bavaria (brochure/map)
38.		M4 Personalized Medicine in Munich (brochure)

Invest

in Bayaria



Bayerisches Staasministerium für Wirtschaft, Infrastruktur, Verkehr und Technologie

www.invest-in-bavaria.com

INVEST IN BAVARIA The Agency that pulls the Strings

Invest in Bavaria is the Business Promotion Agency of the Bavarian Ministry of Economic Affairs and Bayern International. Our international team offers you confidential assistance with setting up a new business or expanding your present facilities in Bavaria.

We will provide you with information, help you find a suitable site and arrange contacts with government agencies as well as local partners and networks. Our service is of course free of charge.

10 Reasons for Bavaria

61. An ununatched feed on in Control Europe

Bavaria's ideal geographical location and its role as a key hub of international trade affords quick and easy access to all European markets. Located in the very heart of the European Economic Area (EEA) with nearly half a billion consumers, companies based in Bavaria are ideally placed to access new EEA markets.

Calebrar to Control unit Eastern Europu

For conturies Bavaria has had close political and economic relations with the countries of Central and Eastern



OF High-tech clusters with a bright future

Bavaria enjoys a leading position — nationally and internationally — in key technology sectors such as information and communications technology, biotechnology, energy and medical technology as well as satellite navigation. The state government's Cluster Initiative "Alliance Bavaria Innovative" promotes intensive networking of industry and academia and gives high-tech companies the opportunity to share know how and develop innovative solutions.

Street in the contract part of the contract.

Bavaria is the home of global players like Adidas, Audi, BMW, EADS, MAN or Siemens. About a quarter of the 30 companies listed in the DAX share index are based in Bavaria. In addition, there is a dense network of small and medium-sized industrial, trade and service companies throughout the state—thus providing a broad spectrum of innovative suppliers, customers and potential partners for investors.

08. Work who to others vacation

Bavaria is Germany's favorite holiday and tourist destination and enjoys worldwide appeal. Its breathtaking scenery, rich culture and the proverbial Bavarian way of life attract even the most discriminating, sophisticated entrepreheurs and professionals. Investing, working and living where others go on vacation — that is Bavaria.

19 Pro-active economic policies

"New products, new businesses, new markets" is the guiding principle of Bavaria's economic policy. State government and administration policies are dedicated to enterprise friendly administrative procedures, especially for SMEs, attractive employment conditions and reliability in partnership with business to ensure Bavaria's global competitiveness.

Targeted support services for potential investor

invest in Bavaria is the central, single-stop point of contact within the Bavarian Ministry of Economic Affairs for all companies interested in setting up and expanding business units in Bavaria. Our team promptly and confidentially responds to investors' specific information, advisory and support requirements.

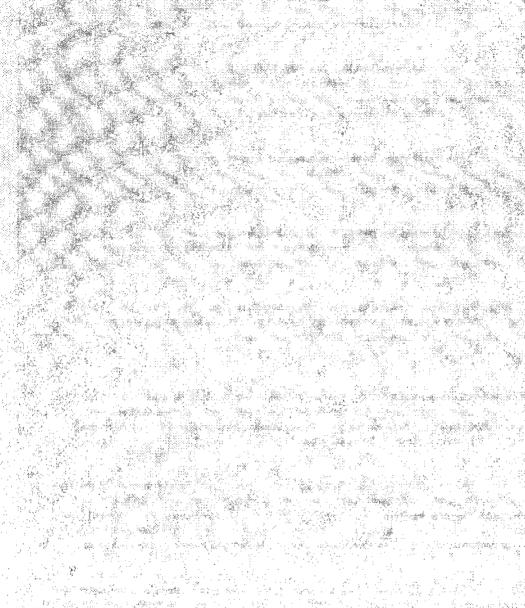
Our support service range from the first steps in setting up a new business location to expansion of existing operations. We provide interested companies with business data and information on public support and incentive schemes. Invest in Bavaria facilitates initial contacts to relevant public administration departments; industry and business associations as well as key networks: Our service is free of charge.

One indicator for Invest in Bovaria's international outrook are our language capabilites: aside from German, the team offers fluency in English, French, Spanish, Chinese, Japanese, Indonesian, Polish and Russian. Our multilingual website provides information and data in German, English, French, Spanish, Chinese, Japanese, Portuguese and Russian. Moreover, 22 Bavarian representative offices worldwide, from Moscow to Sap Paulo, from California to Tokyo, assist foreign companies interested in Bavaria and Bavarian companies abroad (www.invest-in-bavaria.com/international).

Aside from the acquisition of and support for inward investors, Invest in Bavaria also promotes and markets Bavaria as a top business location. We take part in major trade fairs and industry conferences, organize seminars, company and location visits for investors and initiate targeted promotion campaigns as well as journalists' briefing to promote Bavaria—and Invest in Bavaria's range of services. With some success, major investment projects such as Merck & Co.'s (MSD Merck, Sharp & Dohme) new headquarters near Munich for its EMEA and Canada business or Google's research & development centre, the decision by Linde to relocate its group headquarters to Munich; the opening of the new GE Healthcare Commercial Center in Munich or the move to Bavaria of Sandaz's HQ testify to our team's competence and commitment.



Publisher





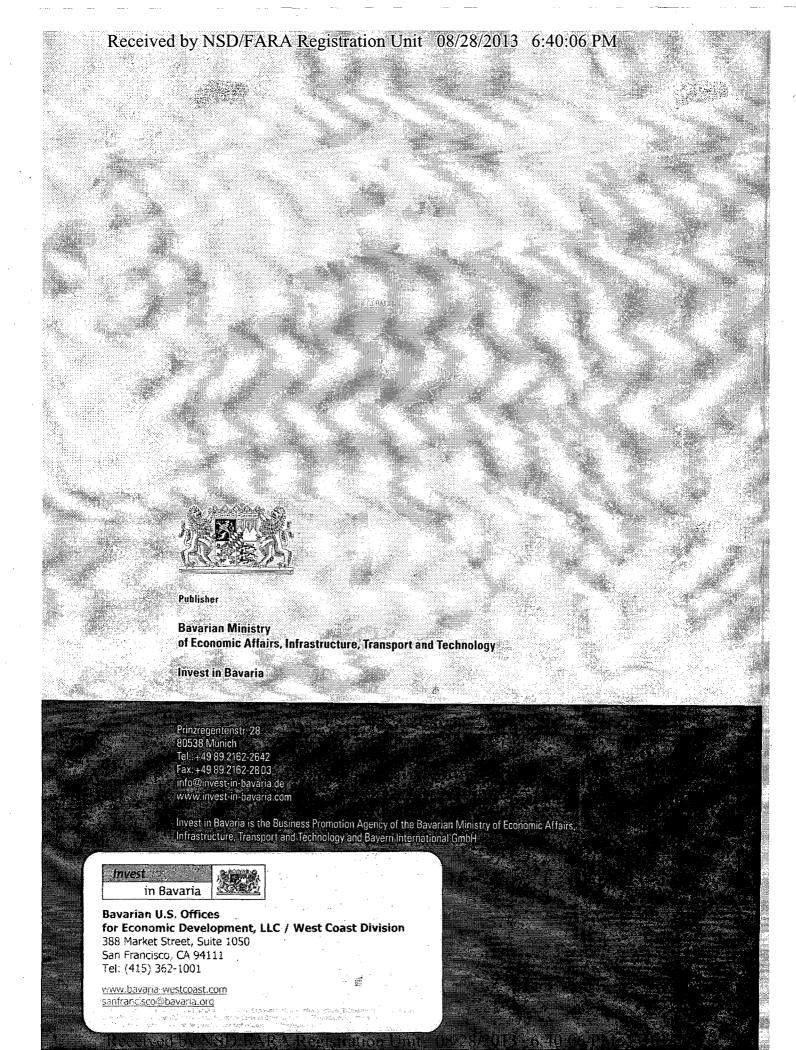


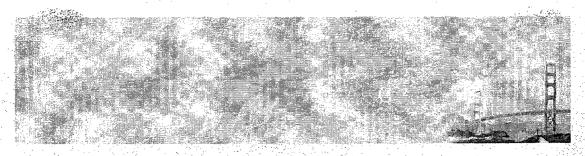


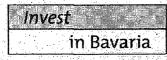
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70.550 km² of Opportunities Investment Location Bavaria

Bavarian Ministry of Economic Affair Infrastructure, Transport and Technolog









The Business Promotion Agency of the State of

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

April 1, 2013

2013 NAB Show

Dear Exhibitor:

We will exhibit at the 2013 NAB Show in Las Vegas and would briefly like to introduce ourselves:

The Bayarian U.S. Offices for Economic Development, LLC (West Coast Division) is the business promotion and location agency of the Bavarian State Department of Economic Affairs and your partner for international business development and location projects. Our San Francisco based team offers individual and confidential assistance to Western U.S. companies with locating, expanding and growing their business in the German State of Bavaria and provides support to establish valuable contacts with local key partners. As a government office all our services are free of charge and without any obligation:

- * Site selection assistance and organization oflocation visits
- * Information about financing, incentives, staffing, costs, taxes, regulations
- * Details on how to set up a business in Bavaria, Germany
- * Provide contact to industry associations, business partners and networks
- * Facilitate administrative formalities

We would be pleased to schedule a meeting with our Executive Director Dr. Lucie E. Merkle during the 2013 NAB Show.

We look forward to working with you.



Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

388 Market Street, Suite 1050 San Francisco, California 94111 Phone: +1 (415) 362-1001 Fax: +1 (415) 362-1030 sanfrancisco@bavaria.org http://bavaria-westcoast.com







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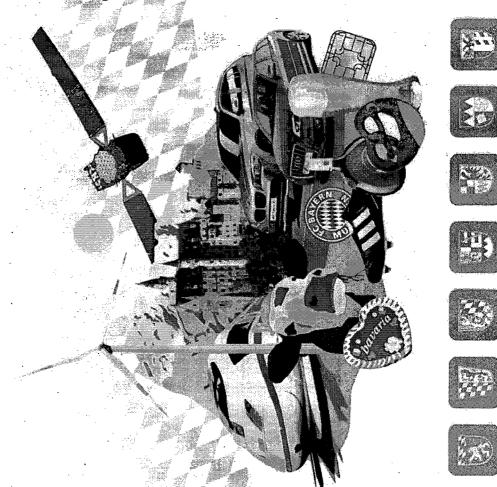


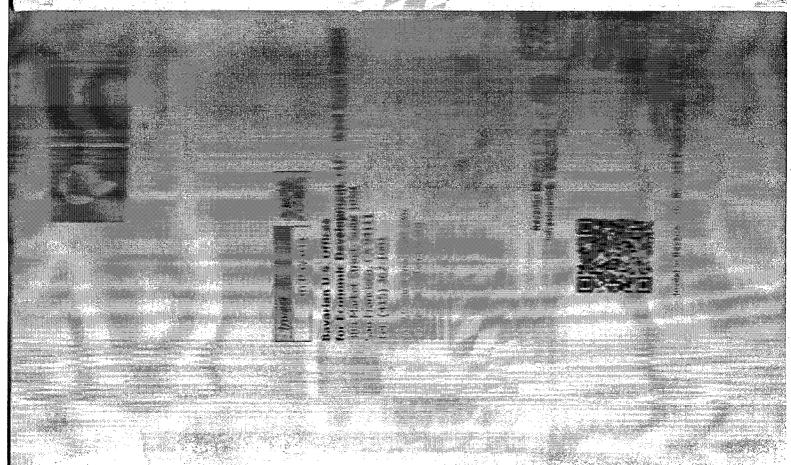
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BAVARIA

A Guide for Investors

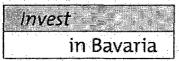




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March 18, 2013







- The Business Promotion Agency of the State of Bavaria -

The Bavarian U.S. Offices for Economic Development and WERK1 - Munich's brand new incubator for the creative software industry - presents:

Bavarian Happy Hour @ RocketSpace

If you are in game, software or APP development or digital media then you should join us at RocketSpace in San Francisco for Bavarian beer, wine and appetizers. Don't miss the chance to learn about <u>WERK 1</u> and network with German developers!

When: Monday, March 25th, 2013 6:00pm - 8:00pm

Where: RocketSpace 181 Fremont Street, San Francisco, CA 94105

Please RSVP!

See you at RocketSpace,

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division
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San Francisco, California 94111

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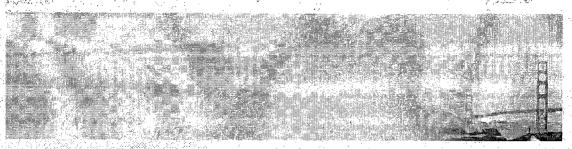


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March 21, 2013

Invest in Bavaria



& WERKI

-The Business Promotion Agency of the State of Bavaria -

The Bavarian U.S. Offices for Economic Development and WERK1 - Munich's brand new incubator for the creative software industry - presents:

Bavarian Happy Hour @ RocketSpace

If you are in game, software or APP development or digital media then you should join us at RocketSpace in San Francisco for Bavarian beer, wine and appetizers. Don't miss the chance to learn about <u>WERK 1</u> and network with German developers!

When: Monday, March 25th, 2013 6:00pm - 8:00pm

Where: RocketSpace 181 Fremont Street, San Francisco, CA 94105

Please RSVP!

See you at RocketSpace,

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division 388 Market Street, Suite 1050 San Francisco, California 94111

预告期

Phone: +1 (415) 362-1001
Fax: +1 (415) 362-1030
sanfrancisco@bavaria.org
http://bavaria-westcoast.com









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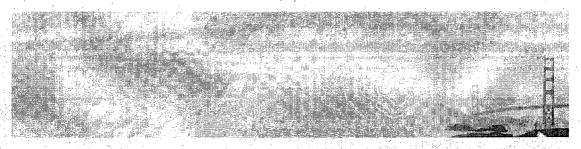
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March 25, 2013







— The Business Promotion Agency of the State of Baveria —

Thanks for RSVPing! We are confirming you for:

Bavarian Happy Hour @ RocketSpace

presented by the Bavarian U.S. Offices for Economic Development and WERK1 - Munich's brand new incubator for the creative software industry.

We are looking forward to meet you:

When: Today, March 25th, 2013 6:00pm - 8:00pm

Where: RocketSpace 181 Fremont Street, San Francisco, CA 94105

Please have a look at the description of how to get there:

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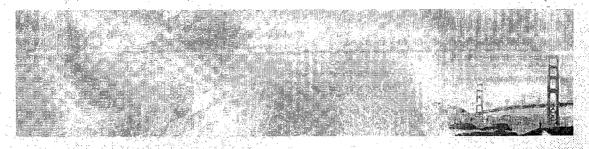
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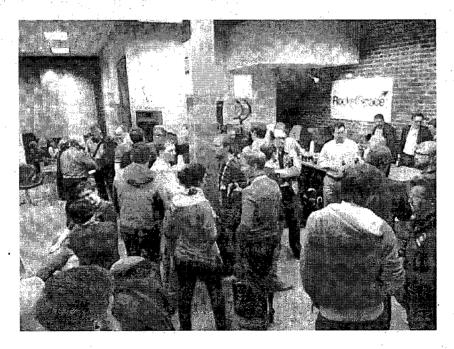
March 27, 2013



Dear Attendee:

Thank you for attending our Bavarian Happy Hour @ RocketSpace!

It was great to meet you there and we hope you enjoyed the event.



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机铸铁 名巴斯

We welcome you to "like" us on facebook and take a look at the pictures of the event!

Your Bavarian U.S. Offices Team

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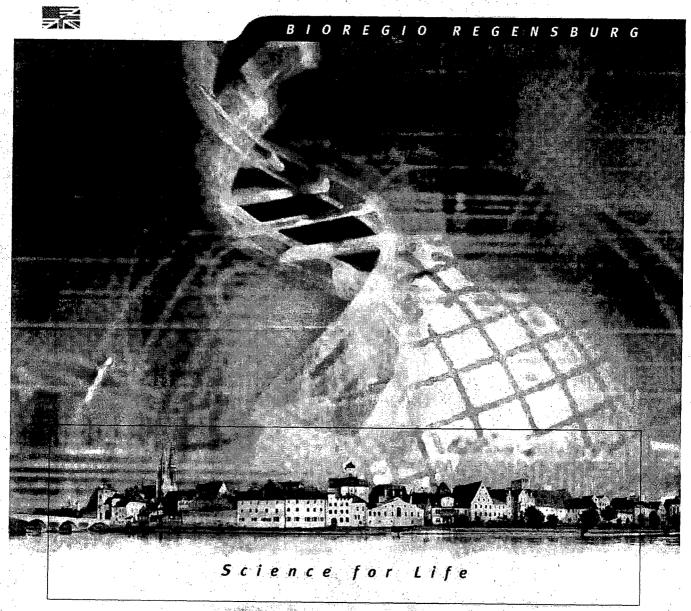
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Headquarters for your biotech business

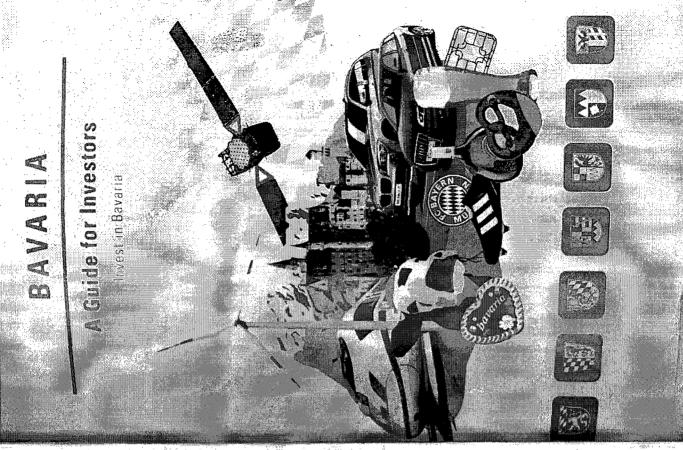








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Publisher



Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology

Invest in Bavaria

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Invest in Bavaria – The Business Promotion Agency of the State of Bavaria





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Bavarian U.S. Offices in Bavaria

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EUROPE'S REGULATORY PROCESS FOR MEDICAL DEVICES

Munich | 2011

What medical devices companies should know before they enter the German medical device market

- German healthcare market is prospering: Currently 180 billion € are spent within the public health sector, approximately 100 billion € within the private healthcare sector
- Germany operates a dual health system with statutory health insurance (SHI) and private health insurance. All German residents are obliged to take either statutory health insurance or private health insurance.

Almost 90 percent of the population is insured by the SHI system

About 10 percent of the population is opting for private health insurance

The SHI provides universal health benefits for all according to the health care provisions approved by the Federal Joint Committee (the paramount decision-making body within the self-governing German health care system).

Two types of reimbursement of medical devices by the SHI system:

- In-patient care: The reimbursement of medical devices dispensed in the form of "in-patient" care (in hospitals or other health institutions);
- Out-patient care: The dispensing of medical devices prescribed by physicians through pharmacies and retail outlets to patients who are not receiving hospital care ("out-patient" care)

Medical Technology in Bavaria

- Bavaria is one of the most successful states in attracting and developing medical device companies:
 - 139 medical device manufacturers are based in Bavaria (No. 3 in Germany)
 - The medical device manufacturer's total revenue is the highest in Germany (5.850 million €)
- 20,000 highly qualified employees in the medical technology industry
- More than 60 % of the medical electrical equipment of Germany's entire production in medical technology comes from Bavaria
- Medical technology cluster regions in Bavaria:

Munich Nuremberg Regensburg Würzburg

With the "Forum MedTech Pharma" Bavaria offers all players in the health care sector:

- a universal information platform within an interdisciplinary network
- comprehensive cooperation arrangements within technological and industrial sectors
- a current overview and transparency for R&D and services in Bavaria.
- The forum's information network of over 620 members facilitates the use of synergies beyond Bavaria's borders, Innovative ideas are analyzed by experts (developers, manufacturers, users, physicians and sponsors), brought together and immediately applied to new projects.





> Area

70,551 km2 (No 1 in Germany)

~ Population

12.5 Mio. Inhabitants (No 9 in EU)

> GDP (2010)

442.4 billion €

(No 8 in EU)

> Growth oriented

33.5 % (GDP 1995-2010)







SIEMENS





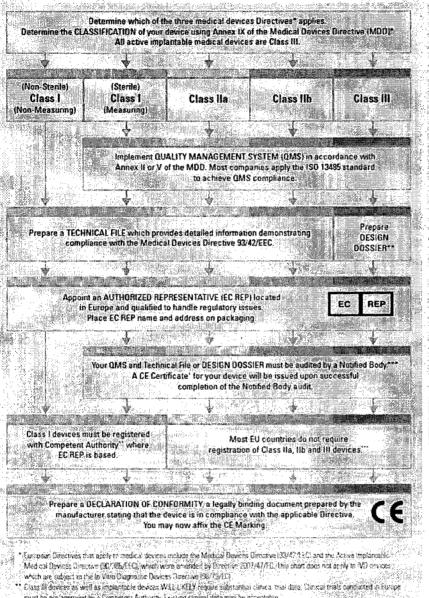
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Europe's regulatory process for medical devices

Any medical device intended for the German market must bear a CE marking (Medical Device Certification) before it can be sold or put into service.

The CE Marking is a mandatory conformity mark affixed to certain products intended for sale within the European Economic Area (EEA) to indicate conformity with the essential health and safety requirements set out in European directives.

The CE Marking provides medical device and technology market access to EEA 30 and MRA countries with a population of almost 500 million.



- must be one approved by a Competent Authority. I usuing clinical data may be acceptable. All data are reviewed and approved by a Netified Body.
- Notified Body Use their third party authorized to conduct such soft fielding device companies and their discreti A CE Confector (as lead by a Notified Resistance) applicable to Causil Local sterile, recoveraging deviage stress has afacturers and "self decisie" contamily with the Directive
- ** Competent Authority Terminised to describe national Ministrus of Holida which are responsible to tensional curational with the Overtwe in thest serious market
- Some divinious currently require registration of all devices, repairtless of issistifical nsa devices.
- 45-7011 Energy Group. May not be reproduced without planeterion. Over tacklet. 01/2011

Medical device classification

In Europe, devices are classified using a series of rules found in Annex IX of the Medical Devices Directive* (MDD). Therefore, a product considered Class II or III in the USA or Canada might carry a different classification in Europe

Technical Files and Design Dossiers Technical Files are required for all device classifications. Design Dossiers are needed for Class III devices and are much like a US FDA PMA

ISO 13485 and quality system compliance

Most manufacturers implement a Quality Management System by applying the ISO 13485 standard.

EU Authorized Representative (EC REP)

To obtain CE Marking foreign medical device companies require either a location in Europe or an appointed Authorized Representative. The EC REP name must appear on your labeling throughout Europe. Invest in Bavaria assists you with setting up your business in Bavaria.

CE Marking and ISO 13485 audits

Manufacturers that require certification for Class I Sterile and Measuring or higher devices are audited each year by Notified Bodies



> Bureau Veritas Consumer Product Services

www.bureauyeritas.de

>LGA InterCert Zertifizierungsgesellschaft Hdm

vww.lga-intercert.com

> TÜV Rheinland LGA Products GmbH

www.de.lus.com

> TÜV SÜD Product Service GmbH

www.tuev-sued.de

www.invest-in-bayaria.com

How long does the process take and how much does it cost?

- In general the speed of market introductions is higher in Germany than in other large markets:
 - Market access can be realized on average three years faster in Germany compared to the US:
 - Avg. duration from first contact to CE Mark: 11 months
 - Duration from first contact to FDA approval: 54 months
 - Major cost differences between CE and PMA certification
 - On average costs are considerably lower than in the US
 - Costs for CE certification: up to 80,000 €
 - Costs for PMA certification: up to 230,000 €
 - Bavaria offers multiple opportunities for start-up financing

What could be your next steps?

- Analyze current market opportunities: your market segment, your target groups, market trends
- Analyze reimbursement structures: systems, payments, innovation pathway
- Communicate and cooperate: with business partners, physicians and medical boards
- Make sure that the product fulfills European requirements and is CE-marked
- Notify the product at the competent authority BfArM via the DIMDI database
- Ensure your sales reps in Germany and customer services are "Medizinprodukteberater" (certified advisors for medical devices)
- Go for reimbursement, if applicable. For more information please contact us.
- Cover vigilance/post market surveillance requirements
- Follow the rules for advertisement ("Heilmittelwerbegesetz" = Law on advertising in the Health Care System)

INVEST IN BAVARIA

- Invest in Bayaria is the business promotion agency of the Bayarian Ministry of Economic Affairs.
- Our international team offers confidential and free support, advice and guidance in setting up or expanding your business in or to Bavaria.
- Our services cover the full cycle of business set-up and expansion, from first intelligence gathering to selecting specific locations to facilitating contacts to relevant partners, trade and business organizations and local, regional and national networks.

Your guide to set up your business in Bavaria!

Get in touch with us!

Dr. Lucie Merkle

Executive Director, Bavarian U.S. Offices for Economic Development LLC, West Coast Division

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Dr. Johann Niggl

Executive Director, Invest in Bavaria Bavarian Ministry of Economic Affairs. Infrastructure, Transport and Technology

Prinzregentenstraße 28 80538 Munich | Germany Phone +49 89 2162-2642 +49.89 2162-2803 Fax: info@invest-in-bavaria.com www.invest-in-bavaria.com



Company Database

Key Technologies in Bavaria

The database provides compréhensive information on Bavarian companies, research institutes, technology transfer and network management as well as specialized authorities and associations tree of charge.

www.key-technologies-in-bavana.com

Invest in Bavaria, October 2011

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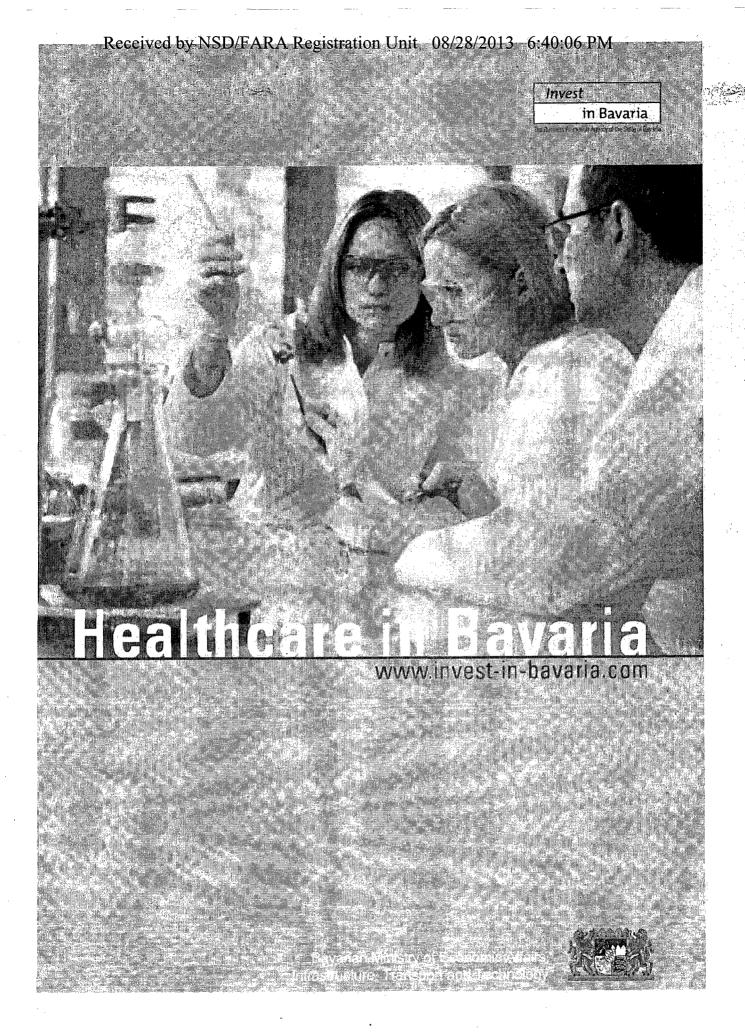








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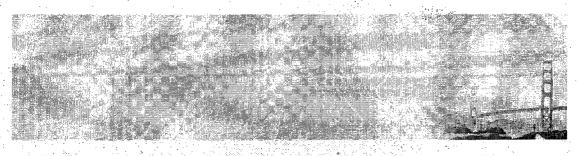


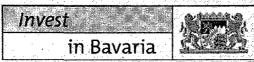






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Bavarian U.S. Offices for Economic Development, LLC West Coast Division

April 15, 2013

InnoTech Dallas 2013

Dear Attendee:

We hope your participation at InnoTech 2013 was a great success and we would like to thank you for visiting our booth.

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for overseas business development and location projects. Our San Francisco based team offers individual assistance, help in finding your business location and can establish contacts with key partners in Bavaria, Germany. As a government office all our services are free of charge and without any obligation.

To find out how we can support your business please visit our <u>website</u> and feel free to get in touch with us!

Sincerely

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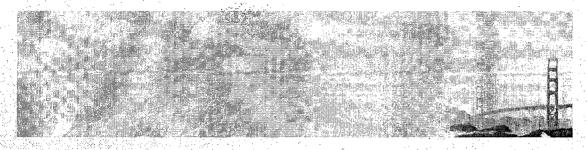
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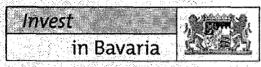
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Bavarian U.S. Offices for Economic Development, LLC West Coast Division

May 6, 2013

InnoTech Portland 2013

Dear Attendee:

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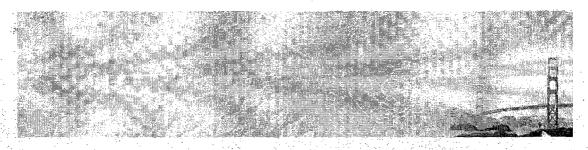
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Invest in Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

April 22, 2013

InnoTech San Antonio 2013

Dear Attendee:

We hope your participation at InnoTech 2013 was a great success and we would like to thank you for visiting our booth.

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To find out how we can support your business please visit our <u>website</u> and feel free to get in touch with us!

We are planning to hold an event in San Antonio on June 19th. We will keep you updated. Save the date!

Sincerely

Your Bavarian U.S. Offices Team

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West Coast Division
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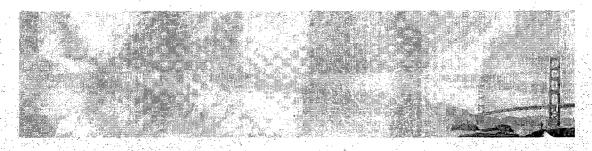
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Invest in Bavaria

June 7, 2013.

Invitation: Business Opportunities in Bavaria

Bavarian U.S. Offices for Economic Development, LLC
West Coast Division

Dear friends and colleagues,

In cooperation with

BridgehouseLaw, BridgehouseTax,

The German American Chamber of Commerce,

we would like to invite you to a panel discussion and evening reception on

Business Opportunities in Bavaria

Bavaria is one of the most competitive business locations in Europe. We will provide information on what the State of Bavaria has to offer to U.S. companies which plan on locating or expanding their business in Germany. In addition experts of Bridgehouse Law and Bridgehouse Tax will give tax and legal advice regarding setting up and growing a business in Bavaria.

8/5/2013 4:48 PM

When:

Tuesday, June 18, 2013 from 5.30 pm - 8.00 pm

Where:

Petroleum Club of Houston 800 Bell Street, Houston, Texas, 77002

Click here to RSVP!

The event is free but RSVP is necessary since space is limited.

Download the invitation here

Your Bavarian U.S. Offices Team

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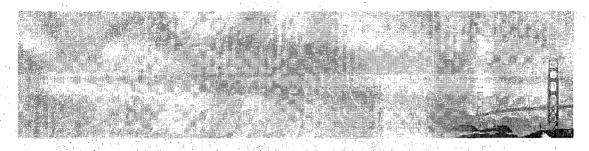




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June 7, 2013

Invitation: Business Opportunities in Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

Dear friends and colleagues,

In cooperation with

BridgehouseLaw,

BridgehouseTax,

The German American Chamber of Commerce,

we would like to invite you to a panel discussion and casual networking on

Business Opportunities in Bavaria

Bavaria is one of the most competitive business locations in Europe. We will provide information on what the State of Bavaria has to offer to U.S. companies which plan on locating or expanding their business in Germany. In addition experts of Bridgehouse Law and Bridgehouse Tax will give tax and legal advice regarding setting up and growing a business in Bavaria.

8/5/2013 4:49 PM

When:

Wednesday, June 19, 2013 from 5.30 pm - 8.00 pm

Where:

Acenar San Antonio 146 E Houston Street, San Antonio, Texas, 78205

Click here to RSVP!

The event is free but RSVP is necessary since space is limited.

Download the invitation here

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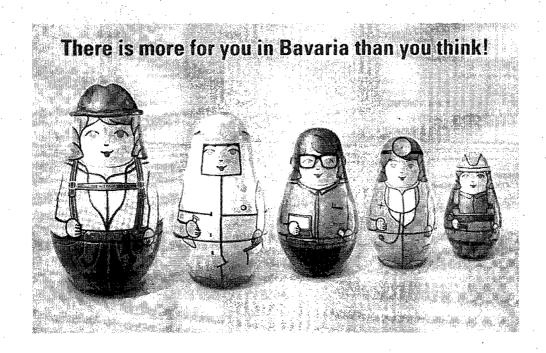
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February 26, 2013

In case you are not based in the UK please forward the invitation to your colleagues in the UK!

Invitation: 'Digital Bavaria | Innovation in Motion' in London



8/5/2013 4:18 PM

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

Dear friends and colleagues,

Invest in Bavaria, the Business Promotion Agency of the State of Bavaria, is delighted to invite you to

"Digital Bavaria - Innovation in Motion".

The event will be held in **The Crystal in London** on **March 5th 2013**. The lunch buffet will start at 12.30 pm.

The event is designed to give useful insights and pointers about how to expand and position your business in Europe. The focus will be on first-hand information about Digital Bavaria.

The event is for free but please RSVP via this link!

Click here for the invitation card

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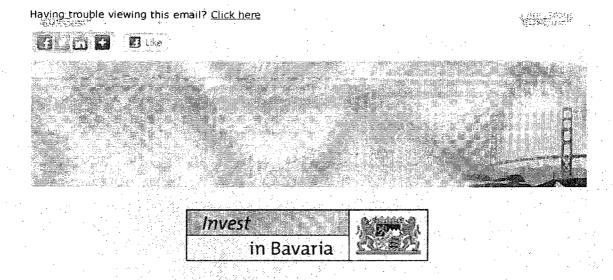
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February 19, 2013

Invitation: 'Forum Life Science 2013' in Munich, Germany





Bavarian U.S. Offices for Economic Development, LLC West Coast Division

Dear friends and colleagues,

We invite you to the

8th International Congress 'Forum Life Science'

on March 13/14 2013 at the Technische Universität München in Garching (near Munich), Germany. Bayern Innovativ conceives the congress which also receives the comprehensive support of the Bavarian State Ministry for Economic Affairs, Infrastructure and Technology.

More than **60 international experts** from industry and science will present in plenary and parallel sessions novel products and latest technology in *'Pharma Development'*, *'Food&Nutrition'* and *'Industrial Biotechnology'* as well as current approaches in *application-oriented research*.

For the first time, the German Society of Biochemistry and Molecular Biology and Roche will present the 'german life science award' in the plenary of the 'Forum Life Science'.

To find out more and sign up click here!

The program overview can be found in the flyer!

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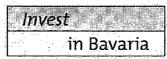
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-The Business Promotion Agency of the State of Bavaria.

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

March 18, 2013

Invitation: Panel Discussion & Luncheon

Dear friends and colleagues,

We invite you to join us for a panel discussion and luncheon on "Expanding Internationally: Tax, Legal, Banking & Operational Guidance" organized by Wells Fargo Bank.

Monday, March 25, 2013 :11:30am - 1:30pm

Wells Fargo Learning and Event Center 333 Market Street Annex Building, 2nd Floor San Francisco, CA 94105

Please RSVP by March 21, 2013!

Sincerely,

Your Bavarian U.S. Offices Team

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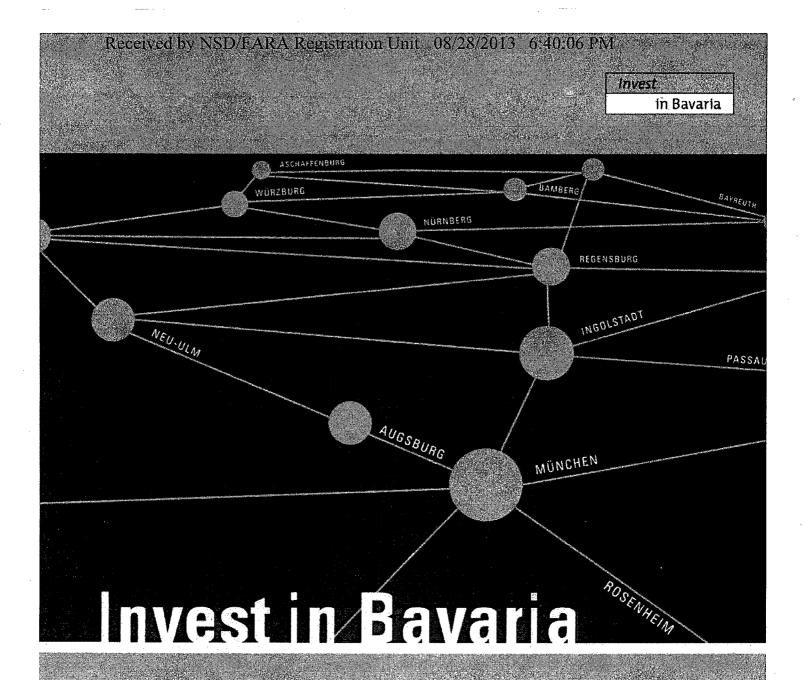
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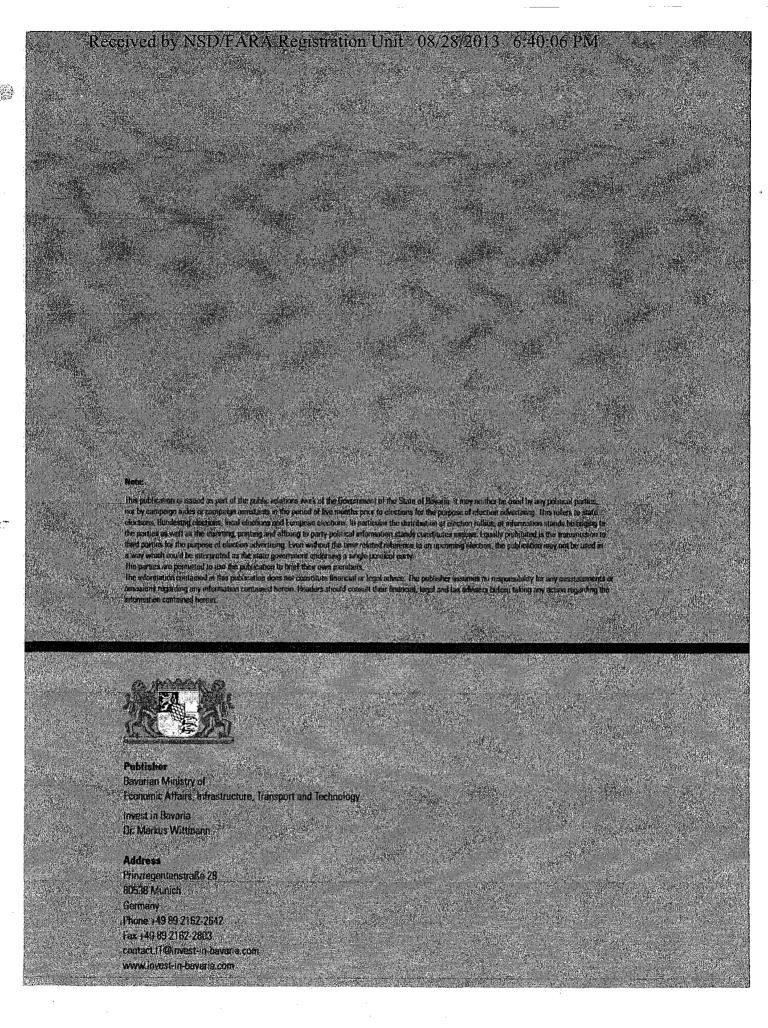


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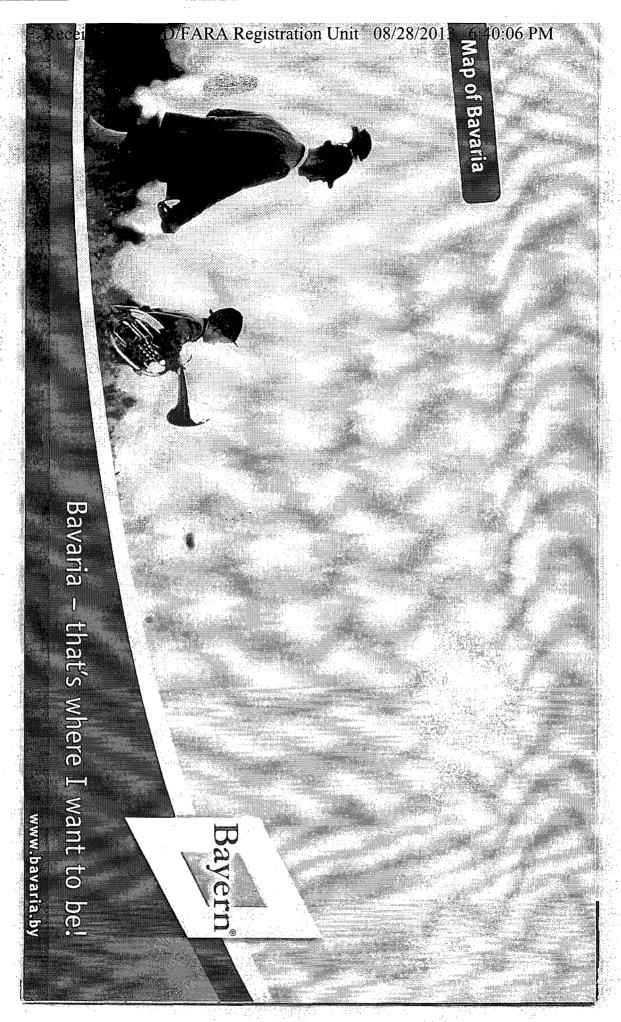
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Welcome to our network.



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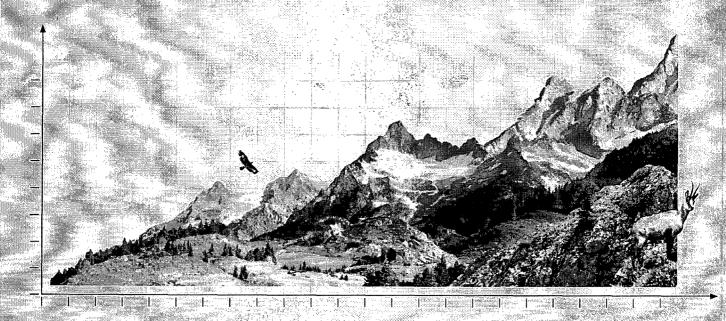


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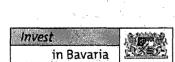


We are there to help you make your expansion into Bavaria take off. www.invest-in-bavaria.com/take-off-6

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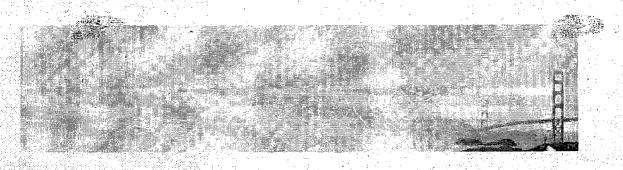
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Bavarian U.S. Offices for Economic Development, LLC West Coast Division

April 19, 2013

Newsletter April 2013

Dear friends and colleagues,

our most recent newsletter

"Business Bavaria"

is now available for download on our homepage.

What's inside:

• "Communication center for research excellence"

New Boarding House at the Martinsried Science and Business Campus supports technology transfer in the biotech sector.





 NEWS FROM US: Invest in Bavaria kicks off spring season with new corporate design and extended web services

The new website <u>www.invest-in-bavaria.com</u> now provides a better search function for investors. With more intuitive navigation, image-rich presentation and many interactive elements, the platform combines factual information about the business location with an increase of awareness for the Bavarian-way of life.

5 MINUTES WITH... | Wilhelm Friedl - Managing Director of Zambelli based in Gafenau

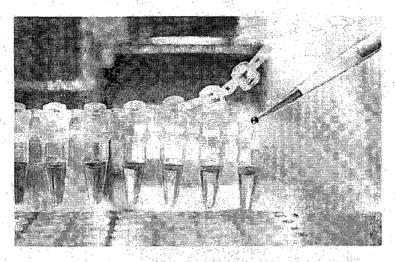
For more than 50 years the name Zambelli has stood for finest metal work. The company manufactures roof drainage products, racking and metal roof systems which are exported all over the world. Over 50 years, quality has always played a special role; an achievement which has now been crowned with the Bavarian Quality Award.



 IN FOCUS: Technology transfer is the key - Bavaria's rapid innovative cycle is based on sound reasons

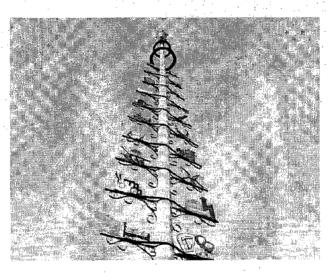
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Many scientific institutions co-operate closely with businesses in Bavaria to ensure that research innovations can be translated to economic success.



• BAVARIA IN YOUR BRIEFCASE: Towering tradition

The seemingly archaic raising the Maypole ceremony is a custom passionately upheld even in this high-tech age.



• FAIRS AND EVENTS

If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on Twitter or Facebook

We hope you enjoy reading "Business Bavaria".

Best Regards

Your Bavarian U.S. Offices Team

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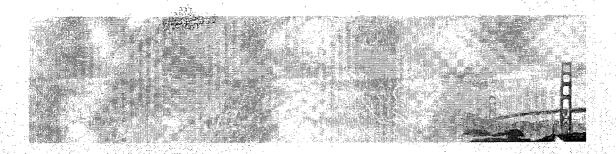
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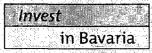
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— The Business Promotion Agency of the State of Bavaris —

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

June 21, 2013

Newsletter June 2013

Dear friends and colleagues,

our most recent newsletter

"Business Bavaria"

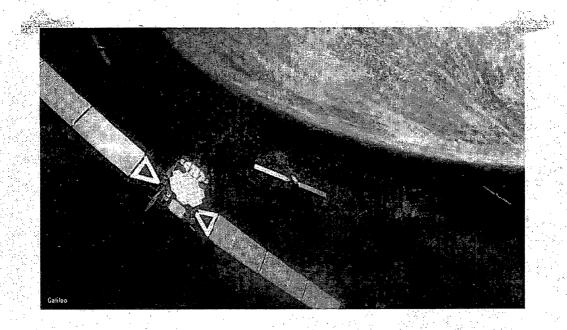
is now available for download on our homepage.

What's inside:

· Satellite navigation made in Bavaria

One of the centers for the commercialization of space is based in the Upper Bavarian Oberpfaffenhofen, where the Anwendungszentrum GmbH (AZO), on behalf of the Ministry of Economic Affairs and Deutsches Zentrum für Luft- und Raumfahrt (DLR), supports start-ups and ideas on commercial applications of space technologies. It has already had visible successes - 66 companies with a total of 1,000 new jobs have already been created by the work of the AZO.

ss Bavaria: June 26 eived by NSD/FARA Registration Lipit/ui 08/28/2013 con 140:06 PM sual_editor_preview.jsp_



Future congress of the automotive industry

The international industry get-together "Zulieferer Innovativ" is inviting participants to BMW World for the first time, on July 1 and 2. In its 15th year the congress, organized by Bayern Innovativ GmbH, will be focusing on "Sustainability and Emotion" among other themes.

5 MINUTES WITH... | Jens Mühlhaus, Chairman of Green City Energy

Since 2005 the Green City Energy company has made sure that we get cleaner energy from our power sockets. Jens Mühlhaus is chairman of the board of the alternative energy service provider and co-founded the Green City e.V. environmental protection association. We talk to Jens Mühlhaus about wind power in Bavaria.



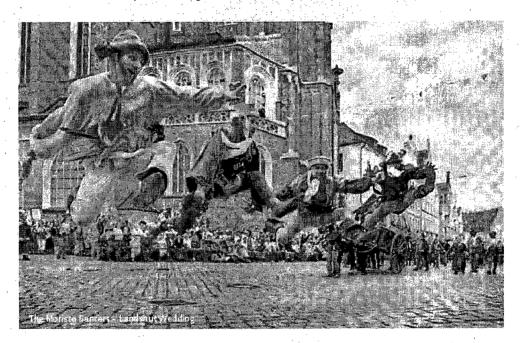
• IN FOCUS | Bavaria in Space: Bavaria - Heading into orbit

Bavaria reaches for the stars. The State is well positioned, at a European level; in commercial applications for satellite navigation, not least due to its outstanding infrastructure and the technical support provided by the incubation center at the Oberpfaffenhofen application center. With the Galileo Control Center, a centerpiece for the future operation of the European Satellite Navigation System is based in Oberpfaffenhofen. The European competitor to the US GPS navigation system is about to enter a critical phase.



• BAVARIA IN YOUR BRIEFCASE | A town goes back in time

Every four years about 2,400 amateur actors stage the Landshuter Hochzeit (the Landshut Wedding) - for them it means mobile phones and glasses have to stay home.



FAIRS AND EVENTS

If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on Twitter or Facebook

We hope you enjoy reading "Business Bavaria".

Sincerely

Your Bavarian U.S. Offices Team

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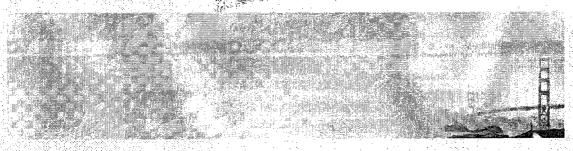
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Bavarian U.S. Offices

for Economic Development, LLC West Coast Division

February 8, 2013

New sletter January / February 2013

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our most recent newsletter

"Business Bavaria"

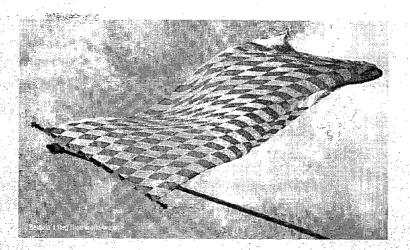
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What's inside:

MEETING OF REPRESENTATIVES | 26 February to 1 March 2013 in Bavaria
 The Hub of Network

It is a network that connects the world to Bavaria: 23 representatives of Bavaria spread all over the world to help companies establish themselves and generate success in the Federal State. On February 26th the economic ambassadors will meet for several days for their traditional annual meeting.

Read more...



THE PROBLEM SOLVERS FROM COBURG

Innovations are as much a part of Bavaria as the famous Hofbräuhaus.

The best example to underline this is the Institute for Sensor and Actuator Technology (ISAT) in Coburg. The institute's new building, called Hofbräuhaus, was opened recently on campus, further enhancing the atmosphere of concentrated innovation.

Read more ...

 5 MINUTES WITH... J Felix Sprick - Regional Manager of Netlight Germany, based in Munich

Netlight's prime focus is on responsible and sustainable management. The Scandinavian management consultancy, which is both product and technology independent, operates within the IT sector on a European level. Since it started in 1999, Netlight has grown to become an international player with over 300 employees. For over a year now, Netlight has also been active in Munich.

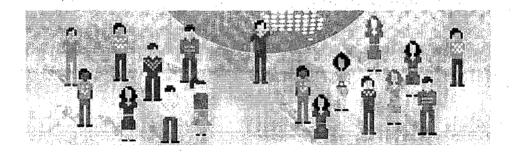
Read more.



• IN FOCUS: COMMUNITIES - China, Japan and India in Bavaria

It almost feels like home: the Japanese hairdresser is around the comer, the Chinese supermarket only to a few streets away and the Indian restaurant serves traditional culinary treats. This is no coincidence - Bavaria has become a home to many cultures.

Read more...



BAVARIA IN YOUR BRIEFCASE - Dog Sled Races in the Bavarian Forest
 Read more...



FAIRS AND EVENTS

Read more ...

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Best Regards

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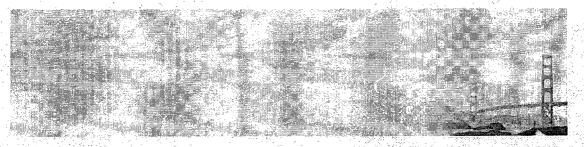


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Bavarian U.S. Offices for Economic Development, LLC West Coast Division

March 26, 2013

Newsletter March 2013

Dear friends and colleagues,

our most recent newsletter

"Business Bavaria"

is now available for download on our homepage.

What's inside:

BAVARIA'S DIGITAL FUTURE

With an initiative worth billions, Bavaria continues to advance digitization throughout the state. Under the slogan "Digital Bavaria", as much as one billion euros are to be spent on the development of broadband networks alone. According to Bavarian Minister of Economics, Martin Zeil, fast internet access is the "backbone of digitization".

Read more ...

WHERE TALENTS MEET

Under the heading "Work in Bavaria" the Bavarian Ministry of Economic Affairs has created a

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comprehensive internet information platform where companies and specialists can find important background information on working, living and staying in Bavaria. Information on government programs such as "Study and stay in Bavaria", a joint initiative of the Bavarian Minister of Economics, Martin Zeil, and the Bavarian Minister of Science, Dr. Wolfgang Heubisch, in co-operation with Bavarian Universities, is also available.

Read more ...

 5 MINUTES WITH... | Konrad Häusler - Managing Director of REC Deutschland GMBH

Every March the digital world meets at CeBIT in Hanover, the world's largest high-tech fair. The country in focus for 2013 is Poland. REC Global's head office for the German-language countries is in Ismaning, near Munich. The multinational group was founded in Poland and offers innovative software services via a number of local sales offices in Europe and North America.

Read more...



IN FOCUS: DIGITIZATION - Digital Bavaria - Connected to the Future

The 'Digital Bavaria' program focuses on promoting data and internet security. In addition, companies and the Bavarian Ministry of Economic Affairs have identified network technology, power supply, transport and health as important future markets.

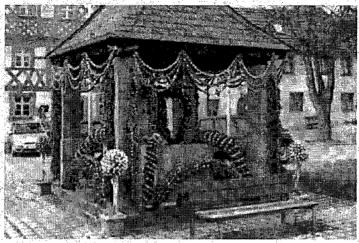
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 BAVARIA IN YOUR BRIEFCASE - Multi-Colored Fountains: Towns in the Franconian Switzerland Region Decorate their Fountains with Colored Eggs

Exactly 100 years ago Engelhardsberg in the Franconian Switzerland region is said to have displayed the first Easter fountain. The reasons for this custom of decorating fountains remain unclear. Besides Christian influences it could be that the origin dates back to times of water shortages in the Franconian region.

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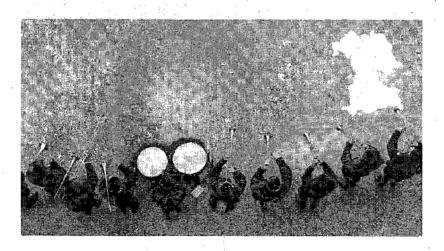


. Easter Fountain

• SPECIAL - Lower Bavaria

People in Lower Bayaria, the region around Landshut, are proud of their homeland and known for their open-mindedness. A popular mix, which can also be enjoyed at the Landshuter Hochzeit - one of the world's most famous history plays only held every four years, next in 2013.

Read more...



• FAIRS AND EVENTS

Read more...

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If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

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Best Regards

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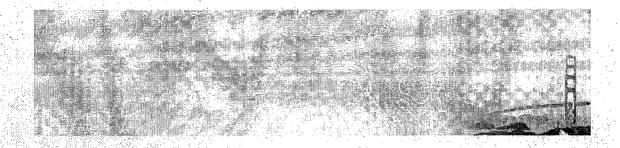
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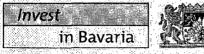
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The Business Promotion Agency of the State of Bavaria —

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

May 13, 2013

Newsletter May 2013

Dear friends and colleagues,

our most recent newsletter

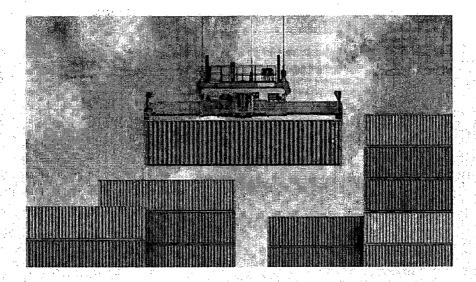
"Business Bavaria"

is now available for download on our homepage.

What's inside:

• "World of logistics meets in Munich"

Every two years, the transport logistics fair opens for business in Munich. From June 4 to 7, 2013 the Bavarian capital will once again host the worldwide come-together of the logistics, mobility, IT and supply chain management sectors.



• Bavaria opens new Latin American representative office

People in Bavaria and South America do not only have their talent for soccer in common, both regions can also be pleased about their particularly dynamic entrepreneurs and an accordingly strong economic growth.



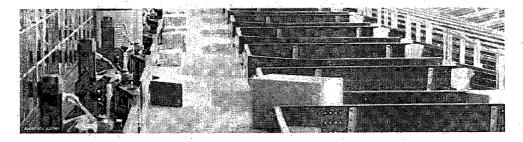
 5 MINUTES WITH... | Alois Ludwig - Chairman of the ZF Services Management Board

The company is the after-sales specialist of ZF Friedrichshafen AG, responsible for the worldwide spare parts business among the established product brands of Sachs, Lemförder, Boge and ZF Parts and offers technical support including repair and refurbishment of ZF products.



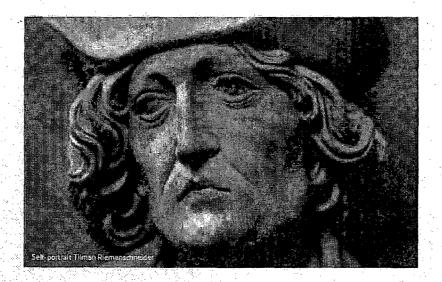
IN FOCUS: Logistics competence in Bavaria - Growth engine logistics

With over 400,000 employees and headquarters for global companies such as Dachser and DPD, the Bavarian logistics sector is a major driver of growth. It represents a turnover of 36 billion euro, which corresponds to approximately 18% of the overall German total. In addition, the Bavarian ecommerce companies have discovered this for themselves - 7 of the 10 largest online retailers in Germany already have their logistics hub in Bavaria.



• BAVARIA IN YOUR BRIEFCASE: Close-up art, far-reaching views

From May 18 to October 6, 2013 the Franconian Main Museum will be celebrating its centenary at the 1000+ year old Marienberg Fortress.



FAIRS AND EVENTS

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Sincerely

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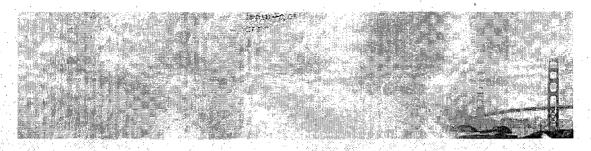


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Invest in Bavaria

June 13, 2013

Reminder: Business Opportunities in Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

Dear friends and colleagues,

In cooperation with

BridgehouseLaw, BridgehouseTax,

The German American Chamber of Commerce,

we would like to invite you to a panel discussion and evening reception on

Business Opportunities in Bavaria

Bavaria is one of the most competitive business locations in Europe. We will provide information on what the State of Bavaria has to offer to U.S. companies which plan on locating or expanding their business in Germany. In addition experts of Bridgehouse Law and Bridgehouse Tax will give tax and legal advice regarding setting up and growing a business in Bavaria.

When:

Tuesday, June 18, 2013 from 5.30 pm - 8.00 pm

Where:

Petroleum Club of Houston 800 Bell Street, Houston, Texas, 77002

Click here to RSVP!

The event is free but RSVP is necessary since space is limited.

Download the invitation here

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division 388 Market Street, Suite 1050

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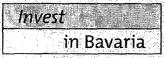


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— The Business Promotion Agency of the State of Bayaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

March 20, 2013

Reminder: Panel Discussion & Luncheon

Dear friends and colleagues,

We invite you to join us for a panel discussion and luncheon on "Expanding Internationally: Tax, Legal, Banking & Operational Guidance" organized by Wells Fargo Bank.

Monday, March 25, 2013 11:30am - 1:30pm

Wells Fargo Learning and Event Center 333 Market Street Annex Building, 2nd Floor San Francisco, CA 94105

Please RSVP by March 21, 2013!

Sincerely,

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

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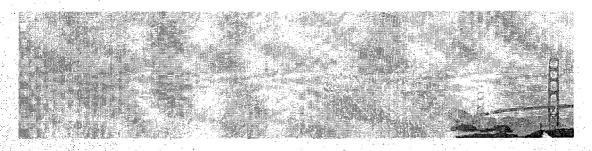
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Invest in Bavaria

June 13, 2013

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West Coast Division

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----When:

Wednesday, June 19, 2013 from 5.30 pm - 8.00 pm

Where:

Acenar San Antonio 146 E Houston Street, San Antonio, Texas, 78205

Click here to RSVP!

The event is free but RSVP is necessary since space is limited.

Download the invitation here

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Invest
in Bavaria
The Business Promotion Agency of the State of Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

May 29, 2013

Save the Date

We invite you to join us for a panel discussion and evening reception on:

Business Opportunities in Bavaria

We will provide you with information on what Bavaria has to offer to U.S. companies who plan or already do business internationally as well as expert advice on how to set up and grow your business in Germany.

When: Tuesday, June 18, 2013 (evening event)

Where: Petroleum Club of Houston, 800 Bell Street, Houston, TX 77002

Please stay tuned for more information on this event. RSVP!

To find out more about our services take a look at our Service Package.

Sincerely.

Your Bavarian U.S. Offices Team

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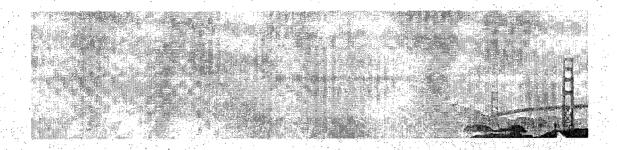
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To find out more about our services take a look at our Service Package.

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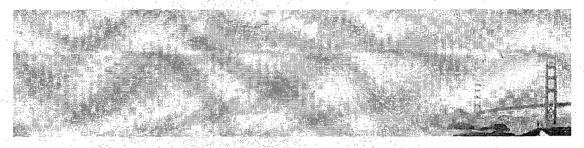
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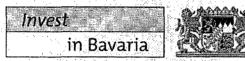


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— The Business Promotion Agency of the State of Bavaria —

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

March 14, 2013

Save the Date: Panel Discussion & Luncheon

Dear friends and colleagues,

We invite you to join us for a panel discussion and luncheon on "Expanding Internationally: Tax, Legal, Banking & Operational Guidance" organized by Wells Fargo Bank.

Monday, March 25, 2013 11:30am - 1:30pm

Wells Fargo Learning and Event Center 333 Market Street Annex Building, 2nd Floor San Francisco, CA 94105

Please RSVP by March 20, 2013!

Sincerely,

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC West Coast Division
388 Market Street, Suite 1050

8/5/2013 4:18 PM

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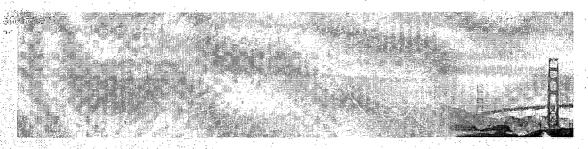
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Invest in Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

June 10, 2013

The Startup Conference 2013

Dear Attendee:

We hope your participation at the Startup Conference 2013 was a great success and we would like to thank you for visiting our booth.

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for overseas business development and location projects. Our San Francisco based team offers individual assistance, help in finding your business location and can establish contacts with key partners in Bavaria, Germany. As a government office all our services are free of charge and without any obligation.

The State of Bavaria and Munich Metropolitan Region boast more start-ups in the information, communications and digital sector than many other German states. This was revealed by a study released by industry association BITKOM (German Federation of the Information Industry, Telecommunications and the New Media).

The BITKOM Study was conducted by the Center for European Economic Research (Zentrum für Europäische Wirtschaftsforschung = ZEW) with the backing of the German Federal Ministry of Economics and Technology and Deutsche Telekom AG. According to the Study, Munich is the leading region in Germany for IT start-ups with a rate of 3.52 start-ups a year per 10,000 inhabitants over the period from 2008 to 2011.

To find out how we can support your business please visit our <u>website</u> and feel free to get in touch with us!

Sincerely

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC
West Coast Division
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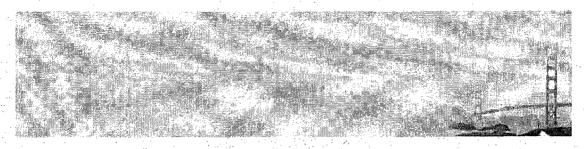
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in Bavaria

Bavarian U.S. Offices for Economic Development, LLC West Coast Division

June 3, 2013

TiEcon 2013 Santa Clara Convention Center

Dear Attendee:

We hope your participation at TiECon 2013 was a great success and we would like to thank you for visiting our booth.

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for overseas business development and location projects. Our San Francisco based team offers individual assistance, help in finding your business location and can establish contacts with key partners in Bavaria, Germany. As a government office all our services are free of charge and without any obligation.

To find out how we can support your business please visit our <u>website</u> and feel free to get in touch with us!

Sincerely,

Your Bavarian U.S. Offices Team

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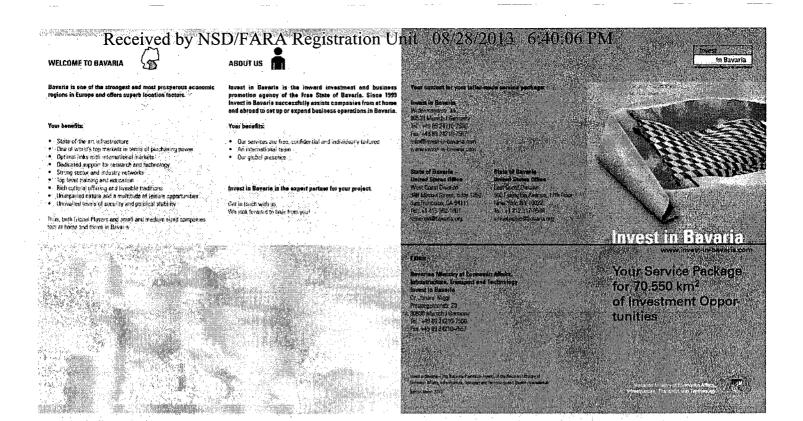
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PLANNING & PREPARATION



LOCATION SEARCH & SITE SELECTION



IMPLEMENTATION (

GROWING IN BAVARIA



You are investigating potential new locations for your company? You want to find out more about market and business opportuni-ties in Bayaria?

You require solid, reliable information about the general busiwork in Baseria?

la Bavaria?

You have selected your tailor-made location in Governo and now wish to go sheed with the realization of your project?

You have started business approficus in Boveria and seek competent pertners that accompany and support you in the development of your operation?

Our services for your

- Key data on gameral market confidence and business environment
 Roundup of relievant addatry and technology networks
 Ownview of basic legal and caracteric issues
 Facilitating officiation with qualified device providers and oxipe ta
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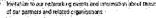
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 An anging meetings with fording and support evolutiones.
 Communication and diasten with public administrators and local extremols development helping and support evolutions are sectionally development helping.
 Assistance with procedul and resultanger issues through our good offices with the Federal Labour Agency and private recipies ment agencies and consideratis.

Our survices ter you:

- Information should the field range of Reserve's public business support programmes such as early into new markers, partici-pation in international trade shave, international iol-operation
- and respects and development

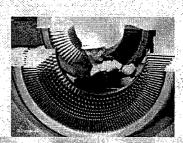
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 Contacts to communication organizations and instrutions of your
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- * leformation about useful company and industry displaying and
- networking platforms

 * Invitation to our networking events and information about those











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